
From: david_mackay@[REDACTED]
Sent: 06 May 2008 11:02
To: Willie Gallagher; Steven Bell; Geoff Gilbert; Graeme Bissett (external contact); Dennis Murray; Alastair Richards - TEL
Subject: Re: ETN - proposal

Willie,
It is, BUT also it is an increase to 1A if 1B does not proceed to timetable for whatever reason.
In short they are seeking £9.3m from us SO FAR!!
D

>-----Original Message-----

>From: Willie.Gallagher@tie.ltd.uk
>Date: 06/05/2008 10:55
>To: "Steven Bell"<Steven.Bell@tie.ltd.uk>, "Geoff Gilbert"<Geoff.Gilbert@tie.ltd.uk>, "Graeme Bissett (external contact)"<graeme.bissett@[REDACTED]>, "Dennis Murray"<Dennis.Murray@tie.ltd.uk>, "david_mackay@[REDACTED]"<david_mackay@[REDACTED]>, "Alastair Richards - TEL"<Alastair.Richards@tie.ltd.uk>
>Subj: FW: ETN - proposal

>
>Can someone please clarify whether this is an actual increase of £3.3m
>to Phase 1(b). Feels like
>it?

>Willie

>-----Original Message-----

>From: Joachim Enenkel [mailto:Joachim.Enenkel@bilfinger.de]
>Sent: 06 May 2008 10:07
>To: Willie Gallagher
>Subject: RE: ETN - proposal

>Willie,

>let me clarify my understanding:

>In case Phase 1b does not go ahead, TIE will pay to BB a sum of 3.3m GBP.

>In case Phase 1b does go ahead, the 3.3m GBP shall be added to the
>price of Phase 1b (approx. 24.4m GBP) at Preferred Bidder Stage and
>therefore the value for Phase 1b shall be 27.7m GBP. Please note, that
>the 24.4m GBP have been established April 2007 and on the basis of
>available design information at that time. Therefore I would expect
>some deviation (+ or -) upon clarification and in order to reflect the final design.

>I hope we can proceed on the basis of the above.

>regards from Wiesbaden,

>Joachim Enenkel
>Bilfinger Berger AG
>Civil / Ingenieurbau
>Chairman of the Executive Management
>Gustav-Nachtigal-Str. 3
>D-65189 Wiesbaden

>Tel.: [REDACTED]
>Fax: [REDACTED]
>Mail to: joachim.enenkel@bilfinger.de
>http://www.bilfingerberger.com

> Willie Gallagher
> <Willie.Gallagher@tie.ltd.uk>

To

> 06/05/2008 08:24

Joachim Enenkel
<Joachim.Enenkel@bilfinger.de>

> cc

Subject

RE: ETN - proposal

>Joachim,

>Reflecting on our discussion last night, it would appear that there
>remains a £9m problem which needs to be resolved. If we agree to the
>1(b), I will still need approval as I would require making a contingency for the event.
>I also need to understand that it is a true reduction, and will not
>reappear later in our negotiations on 1(b) - I assume that you will
>provide that assurance.

>This leaves a £6m gap. Assuming this remains a BB only problem, it
>would be worthwhile starting discussions today between your team and
>tie. For any request to Government for funds to be credible, I need
>documented evidence of the scale of the problem. I would also propose
>that the teams look at a package of options which can be agreed as
>improving the BB proposal and helping to bridge any gap.

>Talk soon,

>Willie

>-----Original Message-----

>From: Joachim Enenkel [mailto:Joachim.Enenkel@bilfinger.de]
>Sent: 05 May 2008 21:08
>To: Willie Gallagher
>Subject: ETN - proposal

>Dear Willie,

>Following our discussions this afternoon please find the following:

>In respect of the money transferred at Preferred Bidder Stage from
>'Phase 1a Preliminaries' into 'Phase 1b Price' TIE confirms that in the
>event Phase 1b does not proceed, TIE guarantees that the Bilfinger
>Berger share of 3.3. Mio GBP will be paid directly to Bilfinger Berger
>under the contract for Phase 1a. However it should be noted, that
>earlier an overall sum of 4.7 Mio GBP had been transferred from Phase
>1a to Phase 1b for BBS, of which 3.3 Mio GBP is for BB and 1.4 Mio GBP is for Siemens.

>
>The above understanding is based on the assumptions, that TIE and BBS
>will conclude a contract award for ETN Phase 1a.

>
>
>Please let me know if you need additional input on the above.

>
>Regards Joachim Enenkel

>
>
>-----
>--- The information transmitted is intended only for the person to whom
>it is addressed and may contain confidential and/or privileged
>material. If you are not the intended recipient of this e-mail please
>notify the sender immediately at the email address above, and then
>delete it.

>
>E-mails sent to and by our staff are monitored for operational and
>lawful business purposes including assessing compliance with our
>company rules and system performance. TIE reserves the right to
>monitor emails sent to or from addresses under its control.

>
>No liability is accepted for any harm that may be caused to your
>systems or data by this e-mail. It is the recipient's responsibility
>to scan this e-mail and any attachments for computer viruses.

>
>Senders and recipients of e-mail should be aware that under Scottish
>Freedom of Information legislation and the Data Protection legislation
>these contents may have to be disclosed to third parties in response to
>a request.

>
>tie Limited registered in Scotland No. SC230949. Registered office -
>City Chambers, High Street, Edinburgh, EH1 1YT.

>-----
>---
>
>
>
>
>-----
>--- The information transmitted is intended only for the person to whom
>it is addressed and may
>contain confidential and/or privileged material. If you are not the intended recipient of this
>e-mail please notify the sender immediately at the email address above, and then delete it.

>
>E-mails sent to and by our staff are monitored for operational and
>lawful business purposes
>including assessing compliance with our company rules and system performance. TIE reserves the
>right to monitor emails sent to or from addresses under its control.

>
>No liability is accepted for any harm that may be caused to your systems or data by this e-
>mail.

It is the recipient's responsibility to scan this e-mail and any attachments for computer viruses.

>

>Senders and recipients of e-mail should be aware that under Scottish

>Freedom of Information

legislation and the Data Protection legislation these contents may have to be disclosed to third parties in response to a request.

>

>tie Limited registered in Scotland No. SC230949. Registered office -

>City Chambers, High Street,

Edinburgh, EH1 1YT.

>-----

>---

>

>

>

How can you protect children online? Find out - 