Project Carlisle Programme BILFINGER BERGER SIEMENS CAL **EDINBURGH TRAM NETWORK** (Revision 00) 7A-04-TRCK-140/3 Reinforced Earth Embankment 44d: 28-Jan-11 . 28-Mar-11 7A-04-TRCK-60 Drainage 12d; 29-Mar-11 14-Apr-11 122d 7A-04-TRCK-90 Ducting & OLE Foundations 11d 15-Apr-11 29-Apr-11 122d 7A-04-TRCK-140 10d 03-May-11 16-May-11 Sub base & Ballest 1224 18d-17-May-11 10-Jun-11 7A-04-TRCK-100 Track Laying (400m) 122d 7A-04-SIGN-70 wayside preparation for loops(0) and boxes(4) 2d-09-Jun-11 10-Jun-11 235d Top Ballast 7A-04-TRCK-85 5d:13-Jun-11 17-Jun-11 122d 7A-04-TRCK-110 Fencing & Trackalde Finishes 15d 20-Jun-11 08-Jul-11 343d n Stop Ch 400 to 200 Carburn Seldon to 7A-04-TRCK-158 Pre Bartiworks Drainage, 4d 24-Aug-10 27-Aug-10 170d 7A-04-TRCK-30 **Earthworks** 10:30-Aug-10 30-Aug-10 1840 7A-04-TRCK-51(3) Drainage 1d:31-Aug-10 31-Aug-10 261d 7A-04-TRCK-50 OLE Foundations & ducts 56 01-Sep-10 07-Sep-10 2610 7A-04-TRCK-40 Sub base & Ballast 10d 08-Sep-10 21-Sep-10 261d 7A-04-TRCK-70 Track Laying (1750m) 208 22-Sep-10 19-Oct-10 261d 7A-04-SIGN-50 wayside preparation for loops(0) and boxes(8) 20 18 Oct-10 19 Oct-10 3894 20d 20 Oct 10 18 Nov-10 7A-04-TRCK-76 Top Ballest 261d 7A-04-TROK-80 Fencing & Trackside Finishes 15d 17-Nov-10 08-Dec-10 4820 nates Ch 600 to 1750 7A-04-TRCK-210 Pre Earthworks Drainage 13d 12-Jul-10 28-Jul-10 7A-04-TRCK-150 Earthworks 5d 29-Jul-10 05-Aug-10 1708 18d 06-Aug-10 31-Aug-10 7A-04-TRCK-51(3)10 Drainage 1700 7A-04-TRCK-150 OLE Foundations & ducts 26d-01-Sep-10 08-Oct-10 1700 7A-04-TRCK-190 Sub base & Ballast 23d 07-Oct-10 08-Nov-10 1700 30d 09-Nov-10 21-Dec-10 7A-04-TRCK-200 Track Laying 170d 7A-04-SIGN-80 wayside preparation for loops(0) and boxes(8) 2di 20-Dec-10 21-Dec-10 3454 20d 22-Dec-10 01-Feb-11 2170 7A-04-TRCK-95 Top Ballast 7A-04-TRCK-170 Fencing & Trackside Finishes 25d102-Feb-11 08-Mar-11 428d sten Park and Ride Tron 210d 12-Jul-10 19-May-11 100 7A-04-TRMS-20 wayleave issued 08 12-10-10 Civil Engineering and Building Works 1700 7A-04-TRMS-90 65d123-Nov-10 -08-Mar-11 Access for visual inspection for E&M Tram Stop Installation (07A Ingliston Park+Ride) 7A-04-TRMS-30 0d 14-Jan-11 7A-04-TRMS-40 Deliver and Install Sheller 10d 02-Feb-11 15-Feb-11 2500 7A-04-TRMS-31 Access for E&M Tram Stop Installation (07A Ingilaton Perk 0d 15-Feb-11 275d 7A-04-TRMS-45 Deliver and Install cubicle 10d:16-Feb-11 01-Mar-11 250d 250d 7A-04-TRMS-50 Install LV Power Supply and LV Power Equipment 25d 02-Mar-11 05-Apr-11 7A-04-TRMS-70 install Telecon Equipment 20d 07-Apr-11 05-May-11 7A-04-TRMS-60 Install Station Control Equipment + AFC Equipment 25d 07-Apr-11 12-May-11 7A-04-TRMS-80 Package Test Tramstop 5d:13-May-11, 19-May-11 7A-01-SUBS-110 weyleave granted (BAA + substation area) 7A-01-SUBS-120 meter issue for power supply clarified 12-Jul-10 Civil Engineering and Building Works 7A-04-SUBS-80 65d 25-Oct-10 07-Fab-11 1840 7A-01-SUBS-130 Installation HV cable 40d 20-Dec-10 25-Fab-11 1838 7A-04-SUBS-30 Access for visual inspection for E&M Substitution installation 0d:07-Jan-11 (07A Inglistion Park and Ride) 7A-04-SUBS-100 cable duct for Power infeed 5d110-Jan-11 14-Jan-11 Revision Checked Approved Page 42 of 44 Remaining Work Critical Remaining Work Project Cartisle Programme BSC

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Project Carlisle Programme BILFINGER BERGER SIEMENS **EDINBURGH TRAM NETWORK** (Revision 00) 7A-04-SUBS-40 Power infeed from Public Net available inc HV cable 0d · 28-Feb-11 7A-04-SUBS-45 Install HV Power Supply and Equipment (SP) 15d 28-Feb-11 18-Mar-11 1830 7A-04-SUBS-50 Instell LV Power Supply and LV Power Equipment 15d 21-Mer-11 11-Apr-11 346d 7A-04-SUBS-55 Energisation Scottish Power 0d-05-Apr-11 4100 7A-04-SUBS-70 Install Telecom and Scada 15d: 12-Apr-11 :03-May-11 346d 7A-04-SUBS-60 Installation of TPS Equipment 30d 04-May-11 15-Jun-11 346d 7A-04-SUBS-80 Testing and Commissioning 14d, 16-Jun-11: . 05-Jul-11 346d 110 07-04-TRAM-20 Track Testing of Tram 20d: 19-Aug-11 | 16-Sep-11 295d Ingliston Park & Ride (e Dealgn 2-Jul-10 Design 7A-05-TRCK-10 Issue Construction Drawings Trackwork (New Ingliston Ltd) 0d 12-Jul-10 588d lesue Construction Drawings Trackwork (New Ingliston Ltd. 7A-05-TRCK-20 Issue Construction Drawings Gogarbum RWs Redesign 12-JUL-10" 1194 Issue Construction Drawings Gogarbum RWs Redesign ckwork (833m) 95501 12-3 (0.510 H 25-3 (0.51 H 2 2034 7A-05-TRCK-70 Track Laying (833m) 304 08 May 11 20 Jun 11 1190 7A-05-SIGN-70 point machine mechanical set up 20d 06-May-11 06-Jun-11 127d 7A-05-SIGN-80 wayside preparation for loops(4) and boxes(12) 10d 06-Jun-11 20-Jun-11 2300 7A-05-TRCK-76 10d 15-Jun-11 30-Jun-11 119d 7A-05-JNCS-60 installation of traffic light control - Junction 210 4d 20-Jun-11 24-Jun-11 225d 7A-05-TRCK-80 Fencing & Trackside Finishes 17d: 30-Jun-11 25-Jul-11 308d diston to Hilton Ch 1 legiston to Hiton Ch 1750 to 2040 7A-05-TRCK-60 Drainage 3d; 12-Jul-10 14-Jul-10 298d 7A-05-TRCK-50 OLE Foundations & Ducts 3d 15-Jul-10 19-Jul-10 3004 7A-05-YRCK-40 Sub Base & Ballast 7d-20-Jul-10 28-Jul-10 301d 100000 Phase A (Ch 2040 to 2200) Drainage 5d 15-Jul-10 21-Jul-10 2986 7A-05-W14A-45(3) OLE Foundations / Street Lighting & Ducts 8d 22-Jul-10 03-Aug-10 2984 7A-05-W14A-50(3) Earthworks Finishes sand layer / sub base 5d: 04-Aug-10 : 10-Aug-10 298d 7A-05-W148-05(3) 30d: 12-Jul-10 24-Aug-10 182d 7A-05-W14B-10(3) Earthworks (Fill 2300m3, Cut 2900m3, cap 680m3) 22d 24-Aug-10 23-Sep-10 1520 7A-05-W148-15(3) Drainage 10d/23-Sep-10 07-Oct-10 162¢ 7A-05-W148-25(3) Install Temporary Works 5d 23-Sep-10 30-Sep-10 1620 7A-05-W14b-20(3) 14b Reinforced Earth Wall 10d 30-Sep-10 14-Oct-10 162d 7A-05-W14B-30(3) 14c Reinforced Earth Wall 10d 07-Oct-10 21-Oct-10 1620 OLE Foundations / Street Lighting 7A-05-W14B-35(3) 10d 21-Oct-10 04-Nov-10 1620 7A-05-W14B-40(3) Footpath Works 8d 04-Nov-10 16-Nov-10 1520 7A-05-W148-45(3) Signalised Junction at Eastfield Avenue 8d+16-Nov-10 '26-Nov-10 162d 7A-05-W14B-50(3) Earthworks sand / subbase / ballast 7d 26-Nov-10 08-Dec-10 7A-05-W14B-55(3) Crash Barrier Installation 8d 08-Dec-10 20-Dec-10 4754 7A-05-W14B-60(3) Eastfield Avenue 52d 08-Dac-10 04-Mar-11 1620 7A-05-W14C-05(3) Obtain EAL Permit 30d 12-Jul-10 24-Aug-10 7A-05-W14C-10(3) Earthworks (cut 3500m3, Fill 1900m3) 20d 24-Aug-10 21-Sep-10 7A-05-W14C-15(3) install temporary works 20d 21-Sep-10 19-Oct-10 7A-05-W14C-20(3) 14d RC Retaining Wall 98d: 19-Oct-10 /21-Mar-11 Date Revision .. Checked ... Approved Page 43 of 44 Remaining Work Critical Remaining Work Project Carlisle Programme SSC/MHF ♦ Milestone



APPENDIX 5.2

SECTIONAL COMPLETION DATES

Section	Scope	Target Date	Remarks
Α	Section A means completion of the Depot (fully functional including energisation) and the first Tram delivered to the Site and assembled;	24. May 2011	finish of access bridge construction not mandatory for that milestone
В	Section B means completion of the test track functional from the Depot west entry/exit to the airport, and five Trams delivered to the Site and assembled with the first Tram to have completed the Tram Type Test and the remaining Trams to have completed the Tram Commissioning Routine Tests, such tests as described in the Employer's Requirements and the completion of all tests required to enable the commencement of Driver Training;	15. September 2011	Allows one year + shadow running remaining time for driver training - lineside systems fully functional - OCC and radio communication functional only as far as available
С	Section C means the carrying out and completion of the section from Airport to Haymarket and the completion of all tests required by the Employer's Requirements in relation to that Section, including those System Acceptance Tests that must be successfully completed prior to shadow running as provided for in the Employer's Requirements;	End of construction 22.May 2012 End of T&C 20. August 2012	3 month for Testing & Commissioning (OCC and radio communication fully functional)
D	Section D means the completion of shadow running and commencement of revenue service approval obtained and the completion of all tests required by the Employer's Requirements in relation to that Section, including those System Acceptance Tests that must be successfully completed to enable Service Commencement; Tram Commissioning Routine Tests performed for trams	2012	

CONFIDENTIAL - Project Carlisle Initiative Proposal

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Privileged and confidential – prepared in contemplation of mediation FOISA exempt



Bilfinger Berger Siemens CAF Consortium. 9 Lochside Avenue Edinburgh EH12 9DJ Our Ref. INP CORR 5858 Date: 24th August 2010

DELIVERED BY HAND TO MR KITZMAN

STRICTLY CONFIDENTIAL - LEGALLY PRIVILEDGED AND FOISA EXEMPT

Dear Sirs.

Project Carlisle - Proposal for discussion and finalisation

We confirm that your letter dated 29 June 2010 (reference 25.1.201/RJW/6133) does not form a basis on which the process we jointly refer to as Project Carlisle can be concluded. After preliminary discussions held in May of this year we set out an outline of the scope and terms that would enable us to jointly implement the best options referred to by Mr. Kenneth Reid in his letter to our Chairman on 5 March 2010.

Despite the disappointment of receiving your letter in late June, we have been encouraged by the involvement of Mr. Ed Kilkman in agreeing and contributing to the content of our letter dated 22 June 2010 (reference INF, CORR, 5410) and his being actively and constructively involved in the work we have pressed forward with since receiving your letter. We are pleased to note that when he met Mr. Anthony Rush and Mr. James Molyneux on 17 August he was broadly in agreement with the outline explanation given to him which described the scope and reasoning of what we set out below and the programme for bringing this matter to a conclusion.

We have on a number of occasions expressed our appreciation of Mr. Kitzman – we would add that he has also given our stakeholders confidence that the Infraco Consortium can deliver an Edinburgh Tram Network whilst maintaining the integrity of the Infraco Contract.

Our proposal, referred to as The Guaranteed Maximum Price tie Change ("GMP"), is explained by this letter and the draft documents attached hereto. They are without prejudice to our rights under the Infraco Contract and in Law and the proposal cannot be founded upon by the Infraco Parties or any other parties in any proceedings, or be construed to be an offer (either in part or in whole) capable of acceptance without our expressed agreement in writing. Any agreement which arises from this letter will be subject to a Deed of Variation approved by a Minute of tie Limited's Board. Moreover, our proposal cannot be construed as implying tie's admission of any liability to the Infraco Parties or tie's waiver of any rights or claims against the Infraco Parties.

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Governance and Guiding Principles

Acknowledging that after 28 months there have been circumstances which were excluded from the Contract Price - arising from Specified Exclusions, Provisional Sums, Pricing Assumptions and the requirements of third parties and tie - the objective of Project Carlisle is to put the parties into the position in which they would have been at May 2008, had such changes been known at the time. In doing so we are *inter alia* governed by the Ethical Standards in Public Life etc. (Scotland) Act 2000 - Model Code of Conduct and EU Procurement Law. What we agree with the Infraco has to be in the public interest. Moreover, it has to protect the integrity of the Infraco Contract arrived at after an advertised competition. Moreover, as far as we can, we have satisfied ourselves that had the original tender been based on what we propose it would not have altered the outcome of the prequalification and tender processes.

You will be well aware that from the outset there were expectations by some that the Infraco Contract gave certainty of out-turn cost. Whether such expectations were realistic or not is not material to us here other than to emphasise that after 28 months it is wholly reasonable to expect, and indeed require, the Infraco to agree to giving tie (and thereby the Public) price certainty. Consequently our proposal extinguishes the Infraco's ability to claim for additional payments arising pursuant to Schedule Part 4 of the Infraco Contract. Moreover, with the exception of certain enabling works to the Edinburgh Gateway Project (formerly known as Gogar Interchange), tie's ability to vary the scope of the Infraco Works will be limited to it being necessary for the satisfactory and contractually compliant completion of the Infraco Works.

Arriving at a revised Contract Price

Factually, the Infraco has not substantiated sufficient of its purported claims for additional payment under the Infraco Contract for such substantiation to be used as a basis for coming to a revised Contract Price. We have therefore, in addition to attempting to put the Parties back to where they would have been in May 2008, broadly adopted the following principles:

- 1. <u>Hadley & Baxendale</u> payments which may fairly and reasonably be considered as either arising naturally in the normal course of things, or may reasonably have been contemplated by both Parties when they entered into the Infraco Contract.
- 2. Without admitting that tie is in default, referring to the principles articulated under Clauses 88.8.1 to 88.8.4 of the Infraco Contract when determining fair value.

In considering all of the issues, we have decided that the following items are to be excluded and should be subject to separate investigation and negotiation:

- All works executed under or in connection with the Princes Street Supplemental Agreement.
- Any payment to the SDS Provider and/or liability of the SDS Provider.

Proposed revised Scope

The Infraco Works are to be separated into two parts:

Part A Airport to Waverley Bridge

Part B Waverley Bridge to Newhaven

Part A - Airport to Waverley Bridge.

With the exception of those works detailed in Appendix B, completion of the Infraco Works in Part A is to be executed by the Infraco in accordance with the revised Sectional Completion Dates explained below.

For Part A, the Infraco will be required to deliver no more than 20 Trams

Part B - Waverley Bridge to Newhaven

At its absolute discretion tie may instruct the Infraco to carry out the Infraco Works (excepting those omitted Civil Engineering Works) between Systems Points and to deliver the remaining 7 Trams.

Our proposal is based on the premise that the Infraco will not be required to carry out any further Civil Engineering work east of Haymarket, other than completing the Enabling Works in Section 1A and correcting defects between Lothian Road and Waverley Bridge. Our reasoning includes:

- The Infraco Members have expressed a strong desire not to carry out any Civil Engineering works east of Haymarket.
- At the present time, subject to programming for traffic management and embargo restrictions, the Infraco could be carrying out work to all but approximately 1 kilometre of On-street trackwork.
- To date the Infraco Parties have failed to issue an assured integrated design for the track and track foundation which has been approved by the Roads Authority and competent to achieve no objection from the Independent Competent Person.
- We have no confidence that the Infraco Parties, including SDS, have sufficient experience to produce such a design which represents best value, taking account of whole life costs.
- The work carried out in Princes Street is defective. The defects suggest that the Infraco Parties do not have adequate knowledge of the DMRB and local materials. The Infraco has failed to produce a remediation plan and tie has had to consequently issue a Remediable Termination Notice pursuant to Clause 90.1.2.
- Moreover, the defects suggest that the Infraco Parties do not possess the skilled resources and supervision required to satisfactorily complete 7.5 km of On-street work to sensitive city streets.
- The Infraco's behaviour when coming across adverse conditions is contrary to the spirit of co-operation and expediency required for such work.

Revised dates for completion, liquidated damages, programme etc.

The Infraco has made no properly detailed submissions for extension of time other than in respect of Rev 1 and MUDFA Rev 8. The former has been granted and Robert Howie QC has determined by adjudication the Infraco's entitlement in respect of the latter. We also note that **tie** offered a global nine months' extension of time on 13 November 2009.

We have decided therefore that it would be fair and reasonable, taking account of the circumstances explained below, to set new Sectional Completion Dates where Robert Howie has determined them (albeit not finally binding on the Parties) with the exception of where he has decided that the Infraco has no further entitlement. For those sections we set them in accordance with tie's letter of 13 November 2009.

The revised Completion Dates for Part A become:

Section A Set by Robert Howie QC 2 November 2010

Section B Set by tie letter dated 13 November 1 April 2011

2009

Section C Set by tie letter dated 13 November 1 December 2011

2009

Section D Set by tie letter dated 13 November 6 June 2012

2009

Programming

In relation to the revised Infraco Works from the Airport to Waverley Bridge, other than requiring you to meet the above dates we see no reason why at this late stage we should not revise the requirements of Clause 60 in relation to Schedule Part 2 (Employer's Requirements) and we have put forward suitable changes to these provisions in the attached draft tie Change Order.

To assist you in meeting the revised Completion Date for Section D we are prepared to discuss with you measures which will allow us to reduce the period between the completion of Section C and Section D. Such measures may require giving us partial access to Section B works; storing and reducing the number of trams delivered as part of Part A Scope.

Access for the Infraco to carry out the Infraco Works from Waverley Bridge to Newhaven will be at the absolute discretion of tie and subject to individual programmes between "Systems Points" which are consistent with systems control, power supply, tramstops and parking for "dead" trams. It is our intention to establish a temporary System Point at St Andrews Square.

Liquidated Damages

As the calculation of losses reflected in Liquidated Damages will not be less for a truncated project, Liquidated Damages for Sectional Completion of Part A remain as stipulated by Clause 62 of the Infraco Contract. We will set Liquidated Damages for Part B at the anticipated cost of maintaining traffic management and direct supervision for the individual programmes of works to be carried out between Systems Points.

Excluded Items

Works executed to Princes Street (Lothian Road to Waverley Bridge)

Final agreement of the costs claimed by the Infraco arising from the Princes Street Supplemental Agreement will in any event not be possible until the Infraco and tie have agreed a Remediation Plan which is approved by the Roads Authority. In the meantime, tie will continue to pay, on-account, the amount currently certified as an interim payment, under reservation of being able to reduce such payment on a final conclusion as to liability.

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SDS Provider

We are puzzled by your inclusion of the SDS Provider's claim for a payment of £16.275 million. It leads us to conclude that it deserves further investigation. We intend therefore to carry out a detailed investigation and audit of how the SDS Provider has performed and how the Infraco has managed them. Part of that investigation will take account of the agreement you admit has been entered into between Bilfinger Berger (and possibly others) with Parsons Brinkerhoff (and possibly others).

Until such time as we are able to come to a conclusive decision on the liabilities owed by us, or owed to us, we intend to agree to no further payment for the SDS Provider. Moreover, we reserve our rights to pursue any of the Infraco Parties (either individually or jointly) for recovery (under the Infraco Contract or in delict) of any losses and damages suffered by tie and arising from breach of contract, negligence, misrepresentation or any other wrongful act on the part of the SDS Provider or any other Infraco Party in relation to the services provided by the SDS Provider.

The SDS Provider and the Infraco are required to fulfil their obligations to deliver the design services relating to Phase 1b. In the event that they fail to do so, tie will recover the amounts previously paid to the SDS Provider for these services from payments due to the Infraco.

For the purposes of the GMP, Clause 61.8 will be deleted.

Conditions

Any Agreement arising from this proposal will inter alia be subject to the following conditions:

- The Infraco shall procure such design assurance as is necessary for the Independent Competent Person to admit a design for the On-Street trackwork which is approved by and meets the requirements of the Roads Authority and of tie acting with absolute discretion.
- The completed, approved, assured, integrated and compliant Design for the Edinburgh Tram Network Phases 1a and 1b, will include certification thereof by each Infraco Member, the SDS Provider and any Infraco Party or SDS Provider Party involved in the production or development of Design or the Infraco's Design.
- The Infraco shall be responsible for all additional costs which may arise from any development or revision to the design of the Infraco Works other than as required by a tie Change.
- The Infraco shall be entitled to the benefits of any value engineering savings achieved from the date of the Agreement.
- The Infraco shall not be entitled to extension of time to the revised Sectional Completion Dates for Sections C and D unless:
 - a **tie** procures and completes the Civil Engineering Work from Haymarket to Lothian Road in such time as would prevent the Infraco, working reasonably in Designated Working Areas, from achieving those revised Sectional Completion Dates; and
 - b tie issues a Change Order pursuant to revised Clause 80.

- The On-street Civil Engineering works shall be completed by others under the direct supervision of tie. Other than providing design assurances in respect of the design of such works as directed by tie, the Infraco shall have no liability for such works. However, the Infraco shall be responsible for integrating the design of the E&M Works with the On-street Civil Engineering works.
- The Infraco shall be responsible for those Trams which have been constructed and commissioned pursuant to the Tram Supply Agreement but which are not required to run on the Edinburgh Tram Network which is constructed under the GMP Scope. The revised Contract Price shall include for any and all storage charges, in Spain or elsewhere, or any other costs and expenses related to the spare Trams which have arisen and may arise as a consequence of delay to the completion of the Infraco Works.
- The Infraco shall deliver to tie all information required by the Infraco Contract for all Key Sub-contractors the Infraco intends to employ on the Infraco Contract.
- The Infraco Parties shall disclose all agreements which they have entered into together since 14 May 2008, howsoever arising and which they would have not entered into but for their involvement in the Infraco Contract.
- Pursuant to Clause 26 the Infraco will submit for tie's approval full details of the
 experience and qualifications of the Infraco Representative and such approval shall be
 at the absolute discretion of tie.
- Only persons nominated as Key Personnel shall have day-to-day responsibility for and be involved in the performance of the Infraco Works.
- The Infraco shall design, carry out and complete enabling works for the Edinburgh Gateway Project at a reasonable price and use reasonable endeavours to complete such works without causing delay to the completion of the revised Infraco Works - Part A.
- The Infraco shall install On-street trackwork to Part A and Part B in accordance with the Infraco Contract and subject to tie issuing the Infraco with 14 days' notice to commence work and in accordance with the following provisions:
- 1. Providing, taking from store, delivering to site, permanently installing in accordance with the assured integrated design approved pursuant to Clause 19 and by tie, in accordance with a reasonable programme agreed by tie, track rails and their supports and sleepers on a foundation prepared by others.
- 2. The Infraco shall provide and permanently install in accordance with the said design composite packers to the rail flanges prior to handing over the installed track to tie.
- 3. Other than for its design, the Infraco will bear no responsibility for the foundation to the track, or for any of the omitted civil engineering works subsequent to the installation of the track.
- tie shall be entitled to instruct the commencement of all or part of the Part B works at
 any point up to, but not later than, five years from the date that tie issues a Sectional
 Completion Certificate pursuant to Clause 44.3 of the Infraco Contract for Section D
 under Part A of the GMP Scope of Works.

 For the purposes of section 2.7.4 of the Employers Requirements, the required maximum journey time for St Andrews Square to the Airport will be 28 minutes, 53 seconds.

Revised Contract Price

The revised Contract Price, which comprises the total capital expenditure and revenue expenditure payable to the Infraco, including for all entitlements to additional payments (both agreed and not agreed) up to the date of the Deed of Variation, is as follows:

Part A		£
Construction Works Price Part A		216,492,216
SDS Price		To be determined
PSSA Payment		To be determined
Tram Supply Price		45,893,997
Infraco Maintenance Mobilisation		1,633,522
Tram Maintenance Mobilisation		2,275,806
Infraco Spare Parts		1,013,090
Part B	£	£

Construction Works Price Part B (subject to Prolongation Costs and interim payments for materials as below). The price for each of the following sections shall be subject to separate payment mechanisms for trackworks and other works:

Waverley Bridge to St. Andrew's Square

St. Andrew's Square to York Place

York Place to Foot of the Walk

Foot of the Walk to Ocean Terminal

Ocean Terminal to Newhaven

Part B Sub-Total

SDS Price	22,595,033
Tram Supply Price	9,887,637

Infraco Maintenance Mobilisation

Included in Part A

Tram Maintenance Mobilisation

148,770

Infraco Spare Parts

Included in Part A

Prolongation Costs - Part B only

Reimbursement will be predicated on the assumption that the above rates will be subject to payment from 30 June 2012 for increases in labour and plant costs, calculated annually in line with the CPI published at each 30 June 2013, 2014 etc. (or some such other method to be agreed.)

Interim payment for materials - Part B only

The Infraco shall be entitled to on-account interim payment for materials (on-site or off-site) provided that:

- i. they are required for the purposes of the revised Infraco Works and have been subject to a binding contract for their purchase prior to the date of any Agreement arising from this proposal;
- ii. (a) the materials have been ordered and delivered prior to the date of any Agreement arising from this proposal, or (b) after the date of any Agreement arising from this proposal they are by written instruction from tie ordered and delivered to a location agreed with tie;
- they are part of an integrated assured design which has been fully approved under the terms of the Infraco Contract. Such approval will include, but not be limited to, Roads Authority Approval;
- iv. **tie** agrees, acting reasonably, that title is unambiguously and irrevocably jointly in the names of **tie** and the City of Edinburgh Council and their assignees and successors;
- v. where it is necessary to vest the ownership it will be in the name of the City of Edinburgh Council and the materials will be stored separately and identified clearly as being the property of the City of Edinburgh Council;
- vi. the Infraco insures and keeps insured with a reputable insurer all materials against loss, damage (however so arising) and theft;
- vii. the on-account advance payment will not exceed 70% of its certified invoiced cost less a reasonable allowance for shipping and delivering the materials to Site;
- viii. an Infraco Party will provide an On-demand Guarantee or Insurance Bond in favour of **tie** and The City of Edinburgh Council to the full value of the vested materials plus an allowance for their shipping and delivery to site; and
 - ix. notwithstanding the Dispute Resolution Procedure, any disputes or differences arising in connection with interim payments for materials will be decided at the absolute discretion of **tie**.

Milestone Payments

Subsequent to agreement of the revised Contract Price, Construction Milestones will have to be agreed from which interim payments may be determined.

The opening values should be calculated:

- Construction as previously certified less any payment for PSSA and the SDS Provider;
- Preliminaries recalculated as a proportion of Construction Milestone values.

Interim values will be calculated:

- Construction Milestones as and when completed
- Preliminaries pro-rata to the difference between the opening value calculated above and the total value of Construction Milestones shown above.
- Any overpayment or underpayment at opening shall be adjusted over a 12 month period at monthly tranches.

Bonds & Guarantees etc

There will be no revision to the Infraco's obligations pursuant to Clauses 74 to 78 inclusive.

Maintenance Agreements

We do not propose amending the terms of the Infraco Contract or Tram Maintenance Agreements other than to reduce the separate payment for each of Part A and Part B on a pro-rata basis to the number of Trams delivered or length of track commissioned.

Reaching an Agreement

Whilst the involvement with Mr. Kitzman will have ironed out many of the points of difference which may otherwise have existed in relation to the revised scope and terms, we recognise that there are still some issues we have not discussed with him. Mr. Kitzman has given us good access to the cost base for future Civil Engineering Works and we have based our pricing proposal on the information given to us. We have also had constructive discussions with him about design and future management of the project which has guided our proposal.

However, you have made it clear to us that Mr. Kitzman is only acting in the capacity of, as you put it, a "point of contact". In our eyes he does not have the authority to reach a final agreement on behalf of all Infraco Parties. Lessons were learned by tie and its stakeholders back in May 2008 at the time the Infraco Contract was entered into. Stakeholders in tie are clear that there can be no repeat of "last minute" changes in terms and price by the Infraco. It is essential therefore that we work together to the timetable outlined to Mr. Kitzman on 17 August and that the Principals involved are acting as members of and with the full authority of the relevant Parent Company Board responsible for the Infraco Contract.

Timetable

Activity	By whom	When (2010)
Explain Scope	Joint PC Teams	Done
Finalise and issue Counter Offer	tie PC Team to Infraso PC Team	24 August
Meet and discuss Counter Offer	Joint PC Teams.	25 – 28 August
Revise Counter Offer (If required)	Joint PC Teams	29 August
Meet to finalise price and outstanding ferms	Principals and advisors	By 3 September
Agree HOTs	Companies and legal advisors	8 September
Finalisation	Companies	15 September

Our proposal builds on Mr. Reid's expression of mutual interest in finding "if at all possible, a common way forward under the terms of the contract". Under the explanation we give above of the guiding principles which govern that common way forward, we believe that what we propose achieves Mr. Reid's ambitions and provides for the mandatory and irrevocable requirements which are needed to satisfy our duties as a publicly accountable body.

We look forward to reaching an agreement in the spirit of goodwill and cooperation established by our respective Project Carlisle teams.

Yours faithfully,



Richard Jeffrey Chief Executive

For and on behalf of tie Limited



Privileged and confidential – prepared in contemplation of mediation FOISA exempt



Our ref: 25.1.201/EKi/6682

11 September 2010

tie limited CityPoint 65 Haymarket Terrace Edinburgh EH12 5HD Bilfinger Berger-Siemens- CAF Consortium

BSC Consortium Office 9 Lochside Avenue Edinburgh Park Edinburgh EH12 9DJ United Kingdom

Phone: +44 (0) 131 452 2990

For the attention of Steven Bell - Tram Project Director

Dear Sirs,

Edinburgh Tram Network Infraco Project Carlisle - Revised Infraco Full and Final Proposal

We refer to our letter dated 29th July 2010 ref. 25.1.201/EKI/6338 and your letter dated 7th September 2010 ref. INF CORR 5990.

Following the lengthy discussions between tie and Infraco representatives regarding the initiative known as Project Carlisle (a Guaranteed Maximum Price Proposal based on a reduced scope and accelerated programme in an effort to allow tie to obtain a cost effective and revenue generating tram network) we herewith enclose our revised full and final proposal.

We have incorporated, where possible, the requirements of tie although we are fully cognisant that not every tie desire has been incorporated, and as a matter of clarity not every Infraco cost has been included.

You will be aware of a number of promises and commitments made by your representative to resolve the considerable number of outstanding issues in respect of Third Party Approvals to enable us to reduce our exclusions/caveats. Unfortunately not a single one of these commitments has been met and thus our exclusions/caveats must remain.

As we previously offered, we remain willing to discuss how our Full and Final Offer has been established with the Gordon Harris Partnership. We are not however, prepared to entertain any further discussions around the tie 'Counter Proposal' received by us on 8th. September 2010 as we consider tie's "Counter Proposal" to be wholly and totally unrealistic both in terms of it's pricing structure and level of risk transfer back to Infraco.

In conjunction with Gordon Harris Partnership and our civil works Subcontractors, we have now been able to fully review and reduce our previous submission in an effort to reach an agreement on Project Carlisle. We are confident that these Sub-Contractors have given all that they possibly can.

Due to the protracted negotiations in respect of Project Carlisle, key construction activities on the critical path have slipped resulting in an overall slippage of the completion date by some 5 weeks.

Contd\

Billinger Berger Civil UK Limited Registered Office: 7400 Daresbury Park, Warrington, Cheshire, W A4 4BS. Registered in England & Wales Company No: 2418066 Siemens plc Registered Office: Sir William Siemens Square Frimley Camberley Surrey GU16 &QD Registered in England & Wales Company No: 727817 Construcciones Y Auxiliar de Ferrocarriles S.A. Registered Office Jose Maria Iturrioz 26, 20200 Beasain, Gipuckoa, Registered in Spain, CIF: A-20001020



SIEMENS



Page 2 of 2 Letter Ref : 25.1.201/EKi/6682

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CC?

The Guaranteed Maximum Price has therefore been developed in the light of the above as described in the attached proposal and pertains to the attached scope and programme. For the avoidance of doubt, this Proposal relates solely to the scope and corresponding programme of the Project Carlisle Initiative and is wholly without prejudice to our rights and remedies under the Contract until such time as it is incorporated by a tie Change Order to that Contract, upon which time it shall supersede all estimates and proposals in relation to the Edinburgh tram Network.

No party may rely on any statement, declaration or representation contained herein whether express or implied, in any court proceedings, arbitration, adjudication, mediation or any other form of determination or negotiation without the express written permission of the Infraco. This Proposal shall not constitute an offer or create any legally binding obligation on the Infraco.

As always, we will avail ourselves to meet at your convenience to discuss this Revised Proposal.

Yours faithfully,

M Foerder

Project Director

Bilfinger Berger Siemens CAF Consortium

Encl: Revised 'Project Carlisle' Proposal

R. Walker – Bilfinger Berger M. Flynn – Siemens

M. Berrozpe – SiemensA. Brandenburger - Siemens

A. Campos - CAF A. Urriza - CAF

Billinger Berger Civil UK Limited Registered Office: 7400 Daresbury Park, Warrington, Cheshire, WA4 4BS. Registered in England & Wales Company No: 2418086 Siemens ptc Registered Office: Sir William Siemens Square Frimley Camberley Surrey GU16 &QD Registered in England & Wales Company No: 727817 Construcciones Y Auxiliar de Ferrocarriles S.A. Registered Office Jose Maria Ilunioz 26, 20200 Beasain, Glpuzkoa, Registered in Spain. CIF: A-20001020

INFRACO "PROJECT CARLISLE" PROPOSAL

Revised 12 September 2010

INFRACO CONSIDERS THIS PROPOSAL TO BE CONFIDENTIAL INFORMATION AND SUBMITS IT WITHOUT PREJUDICE

INFRACO RESERVES THE RIGHT TO REVISE, RESUBMIT, AND/OR WITHDRAW THIS PROPOSAL AT ITS CONVENIENCE

Revised "Project Carlisle" Proposal 13. September 2010

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Superseded GMP Drawings

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PREFACE

This Revised Infraco "Project Carlisle" Proposal takes into account its predecessor, dated 29 July 2010, and tie's letter dated 7 September 2010 (INF CORR 5990). tie's letter of the 7 September 2010 and accompanying documents fall considerably short of our threshold for acceptance. The overarching theme of the document presents a picture of the contract tie wishes they had executed with Infraco, and from a perspective that Infraco have no rights. As you are well aware, Infraco enjoys the express and implied rights and remedies of the executed Infraco Contract.

We have no intention to further use this document to convey our disappointment or to correct the many inaccurate statements in your letter. Based upon the report we have received from our Mr. Kitzman, regarding his discussions with your Messrs. Rush and Molyneux, it seems that several issues still remain to be reconciled between the Parties, specifically the scope, programme, and pricing.

In an attempt to pursue a reasonable solution to the Project, we have reassessed these items and have updated our Proposal accordingly.

With regard to the revised scope, as discussed, this Revised Proposal does not include the works east of Haymarket.

To clarify, it is tie who do not want Infraco to undertake the works east of Haymarket. In the event that tie would require the E&M installation works (train control, traffic control, SCADA, Communication, electrification and Over Head Line systems) to be completed east of Haymarket, Siemens would be willing to enter into discussions with tie and provide a quotation to tie in response to a clear scope of work, programme, and a standard set of terms and conditions issued by tie, in which Siemens would be a subcontractor to tie.

The transfer of substantial risks, as outlined in your letter, many of which are not quantifiable, cannot be accepted without Infraco substantially increasing its cost. We have taken on the risk for items that we believe are quantifiable, and have noted as much later in this document. tie must retain the risk for the other items simply due to the fact that tie have full control to avoid the additional costs. To clarify, the majority of the remaining risk issues are associated with various items that have continued to remain in flux due to tie, CEC, or other third parties, in spite of numerous commitments to resolve these matters. Tie and CEC could simply avoid all of these additional costs by committing contractually to the GMP Drawings previously provided by Infraco.

In respect of programme, we have reviewed the Sectional Completion Dates identified in your letter, however we do not believe they represent a realistic reflection of the works yet to complete. The Programme, included in Appendix 5, has been exclusively developed for the implementation of Project Carlisle works. This programme is challenging but achievable and Infraco is fully committed to delivering it. The estimated price to complete the work from Airport to Haymarket is roughly £405.5Mio plus €6Mio, as detailed in the attached price build up. We have no interest in further discussing and debating the price. This Revised Proposal is Infraco's Full and Final Offer to complete the works defined herein.

For the avoidance of doubt this Revised Proposal relates solely to the scope and corresponding programme of the Project Carlisle initiative and to that extent shall supersede all estimates and proposals provided in relation with the Edinburgh Tram Network (ETN) once implemented by a tie Change Order acceptable to Infraco. This proposal is submitted without prejudice to Infraco's whole rights and remedies and no party may seek to rely on any statement, declaration

or representation contained within this proposal, whether express or implied, in any court proceedings, arbitration, adjudication, mediation or other form of determination or negotiation without the express written content of Infraco. This proposal shall not constitute an offer or create any legally binding obligation on Infraco.

EXECUTIVE SUMMARY

Introduction

Further to your request, this Revised Proposal is Infraco's Full and Final Offer to complete the works defined herein.

The GMP Scope

We have revised our Proposal to reflect the scope Infraco will be able to agree on. In essence, we will carry out the works shown on the GMP Drawings for scope of work between the Airport and Haymarket, and the enabling works.

Our Pricing Assumptions

As a result of the above, we are able to offer our Guaranteed Maximum Price on the basis of a minimal number of Pricing Assumptions. We would like to take this opportunity to assure you that we have looked to minimise the number of Pricing Assumptions to provide greater certainty to both Parties and for the benefit of the Project as a whole.

The main items are summarised as follows:

- 1. Infraco will build to the GMP Drawings subject to the qualifications set out in Appendix 4 of this Revised Proposal. The GMP Drawings will not be amended and Infraco will not be required to construct anything other than the GMP Drawings other than by way of a tie Change
- 2. tie will lend all available assistance to ensure CEC will approve the GMP Drawings in expedient fashion and in accordance with the Programme.
- 3. Infraco will assume the risk of dealing with known quantities of contaminated ground (including by invasive species), as outlined later.
- 4. Infraco will not take any risk associated with the discovery and/or replacement of utilities
- 5. Infraco has accepted the risk to remove and replace soft materials to the extent identified on the GMP Drawings
- 6. Infraco will not take the risk on obstructions or voids being discovered below the original ground level
- 7. Infraco and tie shall agree a revised Milestone Payment Schedule acceptable to both Parties,
- 8. CEC will grant all consents and technical approvals for the Integrated Trackform design shown on the GMP Drawings

The GMP Programme

Our proposed Programme is set out at Appendix 5. This shows Sectional Completion Dates of:

- 1. Section A 9 June 2011
- 2. Section B 20 December 2011
- Section C End of construction 21 June 2012 End of Testing & Commissioning 19 September 2012
- 4. Section D 18 December 2012

The Programme which was exclusively set up for the implementation of Project Carlisle is challenging but achievable and Infraco is fully committed to delivering it.

The Guaranteed Maximum Price

In light of the above, we are able to offer a 'Guaranteed Maximum Price' of £405,531,217 and €5,829,805. We believe this is a fair and reasonable offer which we hope, when seen as part of this Revised Proposal, will prove acceptable to tie.

A detailed breakdown is provided at Appendix 1,

Revised Change Mechanism

We believe that Project Carlisle offers an excellent opportunity to remedy what has previously been a major source of contention on the Project - namely Clause 80. Our proposal will commit Infraco to working whilst Estimates are agreed subject to payment being received for works carried out during that period.

The revised mechanism would operate as follows:

- 1. tie will be required to issue a tie Notice of Change upon the occurrence of a change event, or upon Infraco notifying it of such an occurrence.
- 2. Failure to issue a tie Notice of Change will result in the matter being referred to DRP.
- 3. Infraco to prepare an Estimate within existing contractual timescales, following receipt of a tie Notice of Change.
- 4. A finite period to be allowed for agreement of the Estimate failing which the matter will be referred to DRP.
- 5. Infraco will commit to carrying out the works associated with the tie Change in advance of agreement or determination of the Estimate, and where necessary, in advance of the production of an Estimate in accordance with the Programme.
- 6. Infraco to be paid, on an interim basis in line with the Estimate.
- 7. Note that as set out above, Infraco will continue to build the design set out in the GMP Drawings until it receives a tie Notice of Change instructing otherwise.

It is our firm belief that the above changes offer an equitable solution for both Parties, allowing uninterrupted progress of the Works to continue and a swifter delivery of the ETN.

Revised "Project Carlisle" Proposal 13. September 2010

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Priority of Project Carlisle

Given the innovative nature of Project Carlisle and the impact of our Revised Proposal on the existing Infraco Contract, both Parties would be required to accept that the product of this Revised Proposal will take precedence over any conflicting existing Infraco Contract obligation.

Conclusion

We believe that our proposal provides an excellent opportunity for both sides to move forward in a positive direction. The key aspects of our proposal can be summarised as follows:

- 1. A Guaranteed Maximum Price based on a well-developed design
- 2. A fully optimised Programme providing the most sensible and expedient method of delivering the Project
- 3. A significantly reduced number of Pricing Assumptions
- 4. A simplified Change mechanism which allows progress to continue while Clause 80 runs its course.

Whilst we anticipate that much time and work will be required to align the Infraco Contract with the changes brought about by Project Carlisle, not least to the Employer's Requirements and Infraco Proposals, there is an immediate need to resolve outstanding issues relating to the approval of form to Sub Contract for key Sub-Contractors and the Permits to Commence work in order to demonstrate the benefit of Project Carlisle to the general public.

We also believe that the success of the Project could be ensured by the appointment of a mutually acceptable full time mediator by tie to resolve differences, and continually engage both Parties in constructive dialogue.

NOTE: In an effort to simplify your review of this Revised Proposal we have maintained the previous Sectioning.

APPENDIX 1.1

Bilfinger Berger UK Ltd - Guaranteed Maximum Price Breakdown

Appendix 1.1 - BB - GMP Breakdown

For clarity, the BB GMP Price now includes for previous GMP Exclusions / Qualifications for the following items (as detailed in Appendix 4):

Known quantities of contaminated ground, Protection of Services, New Ingleston Limited Future Proofing, CEC Planning Requirements at Roseburn Viaduct.

Edint	ourgh Tra	am Network											BILFINGER BERGER
Proje	ct Carlis	le : "Guaranteed Maximum Price"											BILFINGER BERGER
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Bilfir	iger Ber	ger Civil UK Limited : GMP Summary											10/09/2010
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	Total for D	irect Cost	67,320,859	9,930,764	18,287,295	28,218,059	50,483,975	663,527	30,012,384	27,996,323	109,155,209	2,511,433	139,985,701
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,	* At the 30	th June 2010	ī										r
	Previous G	MP Exclusions / Qualifications now priced		4.747						<u> </u>	and the second	8,058,450	8,058,450
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			<i>m</i>				Original Work	Already	Aiready	New	Total (excl Risk &	Risk / Opportunity	Grand Total
	item	Description	Original Order					Submitted* and Agreed	Submitted* and Not Agreed	Submission	Opportunity)	Opportunity	
	ju'		84	•				(a)	- 86	<i>1</i> 23	00-0143		Limited
	Total for SI	DS Provider	4,983,815				4,983,815	4,806,924	1,358,918	4,698,058	15,847,715	*	15,847,716
,		2010		**************************************			· ;		corrections value of				A Management A
		th June 2010	Y										
3. In	Direct Co	ost .	Į.		 1								
				Indirec	t Cost							-	***************************************
	Item	Description	1			•					,	Risk / Coportunity	Grand Total
3	item (1)	Description (1)									;	Opportunity 14	[PAGES]
	. (1)			41,20								Opportunity	
(Section	n) Total for In	g) Direct Cost										Coportunity 94 5,040,000	19699) 45,243,008
4. St	n) Total for In	al al										Opportunity 14	19699) 45,243,008
4. St	n) Total for In	g) Direct Cost				₩.					Overheads	Coportunity 94 5,040,000	19699) 45,243,008
4. St	n) Total for In	g) Direct Cost				•			27			Opportunity 94 5,040,000	46,243,008 210,154,874,776 14,709,441.23
4.Si	n) Total for In	g) Direct Cost						ž			Overheads Profit	Openquity 14 5,040,000	46,249,008 46,249,008 22107,54,874,776

Edinburgh Tram Network

Appendix 1.1 Page 2 of 15

Edinburgh Tram Network

Project Carlisle: "Guaranteed Maximum Price"
Direct Costs: GMP Summary

Original SubContract Description Item Order D) 121 (1) 2,620,0 McKean & Co 1A Crummock (Scotland) Ltd Not Required MacKenzie Construction Ltd Crummock (Scotland) Ltd Princes Street of Supplemental Class One Others 10/10 447,0 Other Work in 1C/10 (non PSSA) 2,424,2 1C/1D Totals 3,871,9 McKenzie Construction Ltd 3,327,1 Other On Street Works 12,243 15,853, John Graham (Dromore) Ltd 12,207,5 Expanded Ltd 5 Barr Limited 12,588, 5,583, Farrans Ltd

,	Prelims and Me Char		1		Construction Work	•			
				L	Change				ofini (III)
ract	to 30 June 2010	to Completion	Original Subcontract Work	Already Submitted* and Agreed	Already Submitted* and Not Agreed	New Submission	Construction Works Total	Risk / Opportunity	
-	16	(10)	[6]	(2)	19)	10)	(See plofic)	(11)	(बन्धभक्षानाम
20,066	671,292	1,333,140	1,628,076	879,730	42,003	2,598,759	5,148,568	447,000	7,500,00
	184,430	12,500	1	392,622		5,313	397,935		594,86
					7,707,463	228,828	9,913,397		957 9 39
77,106			1,977,106		2/50/2544	4917	2,507,461		9 (2.907.98 8375.28
					345,950 256 - 769,796	29,294	375,248 69,796		9 977
77,100			1577/108		-6)(91)(14	stifet	7/85/90		
47,095			447,095		1,668,717		2,115,812		2,145,81
24,201			2,424,201		12,294,470	263,043	14,981,714	76.62	4.0800
71,941	40,144	174,856	3,355,254	(2,865,176	(490,128)		(o)		2,15,00
27,111	1,295,098	459,759	1,618,345	(1,252,666	77,053		442,732	47,350	2,244,5
43,419	3,190,964	6.41,980,255	9,025,876	1957 (2000)	11,923,39	287/30	20,970,948	(एक्स)	75/5(A)
353,507	1,678,000	7,393,252	9,683,666	85,79	1,366,830	3,092,707	14,228,993	225,000	23,521,2
207,596	2,462,979	2,858,254	9,198,688	73,79	4 12,284,125	1,003,128	22,559,735	1,456,383	29,347,3
588,218	1,643,983	830,413	10,451,039	1,232,03	3 1,006,610	720,220	13,409,902	305,700	16,189,9
583,816	1,198,653	1,897,641	4,291,048	2,117,35	3,431,421	4,191,386	14,031,206	120,000	17,247,5
844,403	756,184	3,327,480	7,833,654	11,92,92,828,02		16,121,767	23,955,425		28,039,0
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Other Off Street Works

^{*} At the 30th June 2010

		·			PRO	GRAMME INFORMA	IION			
ltern	Description	Subcontract Order Start Date	Subcontract Contract Period (wks)	Subcontractor Mobilised and On Site	Actual Start Date on Site	Programme Status at 30/6/10	Subcontract Contract Period Revised (wis)	Additional Duration (wks)	Carilsie Programme Subcontract Completion	Weeks from 01/07/10
1A	McKean & Co	19-Jun-09	96	23-Nov-09	09-Mar-10	9 wks BH	104	8	20-Jun-11	50
18	Crummock (Scotland) Ltd	06-Oct-08	n/a	01-Oct-08	13-Oct-08	n/a	n/a ື	n/a	n/a	n/a
10	Not Required	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a
1D	McKenzie Construction Ltd	05-Jan-09	88	05-Jan-09	05-Jan-09	n/a	n/a	n/a	r/a	n/a
2A	John Graham (Dromore) Ltd ,	01-Feb-10	65	23-Nov-09	23-Nov-09	21 wks BH	111	46	21-Mar-12	89
5	Expanded Ltd	27-Oct-08	85	27-Oct-08	27-Oct-08		, 157	72	03-Nov-11	69
6	Barr Limited	03-Nov-08	68	02-Feb-09	17-Aug-09	On Prog	110	42	16-Dec-10	24
7A	Farrans Ltd	08-Sep-08	56	11-Sep-08	11-Sep-08		152	96	11-Aug-11	57
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						100	\$ \$4,000 pt			

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Edinburgh Tram Network

Project Carlisle: "Guaranteed Maximum Price"

Subcontractor GMP Summary

Subcontractor : McKean & Co (Glasgow) Ltd

Section	1A : Enabling Works				Prelims and M Cha			~	Construction Worl	u	amento-vicione.		Grand Total
Item	Description	Original SubContract Order	De-Scope for Project Carilsie	Balance of Original SubContract Order	to 30 June 2010	to Completion	Original Subcontract Work	Aiready . Submitted* and Agreed	Change Already Submitted® and Not Agreed	New Submission	Construction Works Total	Risk/ Opportunity	a same
10.	[2]	(3)	ы	153	İşi	n)	.10)	[9]	(10)>	. וגינן	[a == 11]={12}		In-pr-cus-cus
1	Preliminaries & General Items	1,679,780	687,790	991,990	671,292	1,333,140						567,000	2571,432
2	Method Related Charges	18,800	18,800							and provide that the	•		
3	Track and Formation	1,063,265	1,014,910	48,355			48,355		handran a		48,355		48,355
4	Trachstops	448,537	448,537						, in the second				
5	Accommodation Works	2,050	200	1,850			1,850		8,300	59,224	69,374		69,374
5	Highways	841,184	841,184						1,866	1,200,509	1,202,375		1/202,375
7	Buildings - Substation	26,276	26,276										
8	Structures	1,777,120	199,249	1,577,872			1,577,8772	879,730	25,921	320,739	2,804,252		\$, 80 4,252
9	OHLE	88,214	88,214						5,916	•	5,916		\$,916
10	Lindsay Road Realignment									953,286	953,286		953,286
11													
12													
13	Risk Review Transfer / Deletion									65,000	65,000	(120,000)	(55,000)
14													
4.00	Total	5,945,227	3375 (6)	2,570,046	\$1.00 Exp. 200	2011/160	1,53,076		Varies	170.70	12,050	(Cheme)	10000

Printed: 09/09/2010

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^{*} At the 30th June 2010

Edinburgh Tram Network
Project Carlisle: "Guaranteed Maximum Price"
Subcontractor GMP Summary
Subcontractor: Crummock (Scotland) Limited

Appendix 1.1 Page 5 of 15

Section	1B: Leith Walk		Prelims and M Cha	ethod Related rges			Construction Work	5			100
	·				Chang						
ltemi	Description	Original SubContract Order	to 30 June 2010	to Completion	Original Subcontract Work	Aiready Submitted* and Agreed	Already Submitted® and Not Agreed	New Submission	Construction Works Total	Risk / Opportunity	Grand Total
(1)	(2)	(3)	[4]	(5)		(P)	M	<u> </u>	(6 to 9)+(10)	iii)	(4)+(5)+(10)+(11)
1	Preliminaries & General Items		184,430	12,500					**	\$ 400 A 400 L 400 C 400 C	196,930
2	Method Related Charges										•:
3	Track and Formation					392,622		5,313	397,935		397,935
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200	(A) (Proj.)		A POTE A AGO	100		167		47.5	39/916		LE PRES

(GRAND TOTAL)

* At the 30th June 2010

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Edinburgh Tram Network

Project Carlisle: "Guaranteed Maximum Price"

Subcontractor GMP Summary Subcontractor: Various

Princes Street Supplemental Agreement

item	Description	Original SubContract Order
ju)	[2]	(3)
1	Preliminaries & General items	
2	Method Related Charges	•
3	MacKenzle Construction Ltd	
4	Crummock Scotland Ltd	
5	Peek Traffic	4
8	Siemens Traffic Controls	•
9	Class One Traffic Management	
***************************************		- Communication
		1 -:

Prelims and M Cha			C	onstruction Work	5	4	\$	1.0
			apartuatur Samera a samera ana	Change			Grand Total	
to 30 June 2010	to Completion	Original Subcontract Work	Already Submitted* and Agreed	Aiready Submitted* and Not Agreed	New Submission	Construction Works Total	Risk / Opportunity	
143	(5)	. (6) 1	(n)	. 🧸 (4)	(9)	(5 to 5)=(10)	(11)	[steleteletze)=(zz)
						*		•
÷		1 A 1 A 1 A 1 A 1 A 1 A 1 A 1 A 1 A 1 A				6 .)	20	
			je.	7,707,463	228,828	9,913,397		9,913,397
, , , , , , , , , , , , , , , , , , ,			£ .	2,502,544	4,917	2,507,461	100	2,507,461
1,977,106		1,977,106	и.	57,135	Trym Co. (2000 no. o o o o o o	57,135		57,135
Ą			28	12,661	<u> </u>	12,661		12,661
an establish of the				345,950	29,298	375,248		375,248
, 44 - 1.25 Til.			Ager C			-		
), <u></u>			<u> </u>			eriener in the second		
<u> </u>					New House III and I III	er dan		
	·		· · · · · · · · · · · · · · · · · · ·					
		-		,	-	•		*
1 90.977 106		alorri, dis		Manger vie	215,000	STARSON	C.	20 FE 20 S (0)
		and the second of the second o	*- **	4	27 2 446.0000	T-40		

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Appendix 1.1

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^{*} At the 30th June 2010

Edinburgh Tram Network

Project Carlisle: "Guaranteed Maximum Price"

Subcontractor GMP Summary

Subcontractor: MacKenzie Construction

Appendix 1.1 Page 7 of 15

Section 1C/1D Princes St(Non PSSA work)

Section	1C/1D Princes St(Non PSSA work)			iBea ikano unistka		eton	Construction Work	5	-	4.	
				.1		į	Change]		Grand Total
Item	Description	Original SubContract Order	to 30 June 2010	to Completion	Original Subcontract Work	Already Submitted* and Agreed	Already Submitted® and Not Agreed	New Submission	Construction Works Total	Risk / Opportunity	
(1)	12	<u>(4)</u>	[4]	(8)	(6)	מ	(a)	(9)	[6 to 9]=(10)	(11)	Hemetoeta V
1	Preliminaries & General Items	*		•						-	-
2	Method Related Charges	•		-				MANAGEMENT	•		
3	MacKenzie Enabling Works					Tree of the second	420,000		420,000		420,000
4	MacKenzie Site Investigation						187,500		187,500		187,500
5	Crummock Surfacing	447,095			447,095		1,061,217		1,508,312		1,508,312
								-			
			:			•					
											Ţ
				v					-		
		•			×	· · · · · · · · · · · · · · · · · · ·					-
	Total	947,095			20,775		11.7(87)17		apen in		7,453,6

Prelims and Method Related

GRAND-TOTAL

^{*} At the 30th June 2010

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Grandifold

215,000

120,337

13,405

312,479

43,907

(490,128)

Edinburgh Tram Network

Project Carlisle: "Guaranteed Maximum Price"

Subcontractor GMP Summary

Subcontractor: MacKenzie Construction

Section 1D reduced to West End of Princes St

Section 1D reduced to West End of Princes St			Prollms and Method Related Charges			Construction Works				
Item	Description	Original SubContract Order	to 30 June 2010	to Completion	Original Subcontract Work	Already Submitted* and Agreed	Change Already Submitted* and Not Agreed	New Submission	Construction Works Total	Risk / Opportunity
hi	12):	(3)	jak.	(9)	lek.	'luk	(4)	68	(6 to 9)=(10)	(11)
1	Preliminaries & General Items	516,687	40,144	174,856						*
2	Method Related Charges	•		www.com					*)	
3	Accommodation Works	·						*	4	
4	Highways	1,584,666		<u></u>	1,584,666	(1,464,329)			120,337	
5	Landscaping	•		110000000000000000000000000000000000000						. *
6	Overhead Electrics	110,047			110,047	(96,642)	Parameter 2 Tables	- Property of the Control of the Con	13,405	
7	Sub-stations	•						*		
8	Trackwork	1,054,934			1,054,934	(742,455)	p and the second se		312,479	
9	Tramstops	158,803			158,803	(158,803)				
10	Drainage	156,500			156,500	(112,593)		(#5)	43,907	
11	Traffic Signal Ducting	111,068			111,068	(111,068)	and the second		*	- karan mananasi in
12	Street Lighting Ducting (less original bill items)	104,572			104,572	(104,572)	· · · · · · · · · · · · · · · · · · ·	18		
13	Tactile Paving at Crossings	22,833			22,833	(22,833)		*		
14	Bus Stop Shelters	25,421			25,421	(25,421)				
15	CBR Testing on Trackbox	26,410	1		26,410	(26,410)		*	*	
16	Deduct - 380m completed under PSSA	•			•	Į.	(490,128)		(490,128)	
17	Risk Review Transfer / Deletion									*
2.04.5	Total	To program	Onc.	2009		ie Helb	armen.		0	

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^{*} At the 30th June 2010

Project Carlisle: "Guaranteed Maximum Price"

Subcontractor GMP Summary

Subcont	ractor : Various					GRAND TOTAL					
Other On Street Works			Prelims and Method Related Charges		ia l		Construction Work		•		
			***************************************				Change]		Grand Total
Item	Description	Original SubContract Order	to 30 June 2010	to Completion	Original Subcontract Work	Already Submitted* and Agreed	Already Submitted® and Not Agreed	New Submission	Construction Works Total	Risk / Opportunity	9.4 4-130 100
(1)	į2 į	Ii)	. 14).	Į s Į.	(6)	114	(4)	(e)	(6 to 9)=(10)	(21)	(4)-(5)-(10)-(11)
1	RD Anderson					1,441			1,441		1,441
2	Lothian and Borders Police					2,845			2,845		2,845
3	Hunter Demolotion					14,500			14,500		14,500
4	Raeburn					358			368		368
5	Harper Generators					330			330		330
. 6	Daver Steels (Bar & Cable Syst					2,412			2,412		2,412
7	Scottish Water					755			755		755
8	Harper Generators					1,800	-		1,800		1,800
9	Gallagher Groundworks Ltd/			,		1,110			1,110		1,110
10	Instalcom Ltd				· · · · · · · · · · · · · · · · · · ·	4,550			4,550		4,550
11	Stanger Testing Services Limit					1,510			1,510		1,510
12	Beattle Chalmers Limited/			a sec secretaria es		8,854	Annual manager (8,854		8,854
13	Traffic Signs under estimate Section 1A			and the state of t		- chapton	16,067	Standing 2	16,067		16,067
14	Traffic Signs under estimate Section 1C3/1D					10 12 Table (10 12 12 12 12 12 12 12 12 12 12 12 12 12	60,986	•	60,986		60,986
15	On Street TM	1,646,163	1,206,410	410,429						41,600	1,658,439
16	Substation Housing Design (Portastor)	37,337	37,337		74,517			,	74,517	,	111,854
17	Tram Stop Shelter and Ancilliary Equipment Design (RWS)	51,351	51,351	897		-	and Distributed and Science in				52,248
18	Street Lighting	1,592,260	2	48,433	1,543,828	(1,293,141)			250,687	5,750	304,870
	Page 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	64-50317-111	8 8 3 P 3 5 G 8	(597)		(4) [4] (7)	77,056		774,771	74.75	arenett.

^{*} At the 30th June 2010

Edinburgh Tram Network

Project Carlisle: "Guaranteed Maximum Price"

Subcontractor GMP Summary

Subcontractor: John Graham (Dromore) Ltd

Section 2A and 5A (part)

Charges to Original 30 June 2010 Completion Description SubContract Item Order RIT. (3) 14 (5) (1) 6,169,841 1,678,000 7,393,252 Preliminaries & General Items Method Related Charges 2 54,076 Section 1D - All Works Haymarket Viaduct 1,139,067 1,083,745 ZA Trackwork inc Drainage etc 116,191 Haymarket Terrace Sub-Station 174,548 Haymarket Station Tramstop 828,643 S20 - Russell Road Underbridge 73,459 Russell Road Sub-Station 790,597 10 W18 Retaining Wall 5A Trackwork inc Drainage etc 623,008 11 284,529 12 Murrayfield Tramstop Roseburn Vladuct 2,853,229 13 1,462,165 S21B - Murrayfield Ret Walls S21C - Murrayfield Underpass 190,409 15 Schedule 4 Notified Departures

⁶15,853,507

Prelims and Method Related

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		11	Change								
Grand Tota	Risk / Opportunity	Construction Works Total	New Submission	Already Submitted® and Not Agreed	Already Submitted* and Agreed	Original Subcontract Work					
- (4)-(5)-(10)-(11)	<u>pu</u>)	(6% shi(10)	19	(4)	. (n						
9/296,	225,000										
	er er										
:			(64,076)			64,076					
1,403,		1,403,587	146,276	76,455	41,79d	1,139,067					
2,430,		2,130,243	446,022	556,477	44,000	1,083,745					
138,		138,156	21,964		and the second of the second	116,191					
202,		202,448	27,900			174,548					
1,359,		1,359,116	196,931	333,542		828,643					
		(0)	(73,459)		*	73,459					
4,108,		1,108,582	317,985			790,597					
1,428,		1,428,501	805,493		· · · · · · · · · · · · · · · · · · ·	623,008					
490,		490,429	75,900	130,000		284,529					
2,937,		2,937,676	84,447			2,853,229					
2,077.		2,077,293	615,128	Nation Programs Section 198		1,462,165					
472		472,780	12,014	270,357		190,409					
480,	i i i i i i i i i i i i i i i i i i i	480,182	480,182		Accessed to the same of the sa						
252	225,000	14,228,992	13,092,707	1,466,430	L 790	9,615,636					

GRAND TOTAL

^{*} At the 30th June 2010

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Edinburgh Tram Network

Project Carlisle: "Guaranteed Maximum Price"

Subcontractor GMP Summary Subcontractor: Expanded Ltd

Section	5 : Structures	Prelims and Method Related Charges				Construction Wor		1			
			CHOIXES.			Change					
item	Description	Original SubContract Order	to 30 June 2010	to Completion	Original Subcontract Work	Already Submitted* and Agreed	Already Submitted* and Not Agreed	New Submission	Construction Works Total	Risk / Opportunity	egmann)
(1)		(3)	:14	19	÷16	. 0	in	344	, [6 to 9]=(10)	in in	(и)-формания
1	Prelims Section 5	1,521,273	376,281	2,753,544		a amount					3,129,825
2	Prelims Edinburgh Pk Bridge	891,811	1,618,258			1.					1,618,258
3	Prelims Carrick Knowe	427,285	316,754	84,724	Access to Supply and the						401,478
4	Prelims W4	168,539	151,686	19,986			er sha garakter				171,672
5	Risk								إ	1,466,383	1,466,383
6	527 Edinburgh Park Bridge	3,388,189			3,388,189		460,456	60,214	3,908,859		3,908,859
7	523 Carrick Know Bridge	789,453	The second second		789,453	A AMAGINESIA	160,567	87,978	1,037,998		1,037,998
8	W3 Russell Rd RW						1,736,747	(120,863)	1,615,884		1,615,884
9	W4 Russell Rd Phase 1						430,590	123,675	554,265		554,265
10	W4 Russell Rd Phase 2						3,453,820	10,830	3,464,650		3,464,650
11	S22a&b Balgreen Rd Bridges				***		1,228,944	(68,734)	3,160,210		1,160,210
12	S32 Depot Access Bridge	1,554,606			1,554,606		1,412,146	350,628	3,317,380		3,317,380
13	A8 Underpass	1,034,444			1,034,444	6,000,000,000	788,674	29,259	1,852,377		1,852,377
14	S26 South Gyle Access Bridge	632,202			632,202		803,516	77,927	1,513,645		1,513,645
15	521E Water of Leith Bridge	717,787			717,787		41,767	62,046	821,600		821,500
16	S21D Murrayfield Tp RW	415,965			415,965		462,244	(19,979)	858,230		858,230
17	W8 Baird Drive RW	479,832		11 manuar 1	479,832		586,866	174,217	1,240,915		1,240,915
18	W9 Balgreen Rd	32,722			32,722		220,117	30,225	283,064		283,064
19	W11 Bankhead Dr RW	81,334			81,334	l ma - samanina - sasa	423,711	(20,038)	485,007		485,007
20	W19 Tramstop RW	209,110			209,110		192,663	13,526	415,299		415,299
21	Service Diversion/support					73,794		229,665	303,459		303,459
22	Discount Exc S27&S23	(136,956)		((136,956)		(118,703)	(17,448)	(273,107)		(273,107
	Fection Ac	(ota) 7 - 12,207,596	2,462,979	2,858,254	9,00,00	75737	1640341	empo	29455773	3000000	100 100 100 100 100 100 100 100 100 100

^{*} At the 30th June 2010

Edinburgh Tram Network

Project Carlisle: "Guaranteed Maximum Price"

Subcontractor GMP Summary Subcontractor: Barr Construction

Section 6 : Depot

Item De	scription	Original SubContract Order	
n)	(4)	(A) ·	
1 P	reliminaries & General Items	2,137,178	
2 N	lethod Related Charges		
3 E	arthworks	92,000	
4 5	ub-structure - Depot Building	1,116,433	
5 -5	ub-structure - Sub Station Building	57,983	
6 5	ub-structure - Power Building	55,155	
7 Fi	rame	1,160,334	
8 U	pper Floors	102,65	
9 C	ladding	1,206,649	
10 S	tairs	8,800	
11 E	kternal Blockwork	108,406	
12 Ir	iternal wall and Partitions	241,098	
13 Ir	nternal Doors	146,900	
14 W	/all Finishes	117,785	
15 F	loor Finishes	202,247	
16 C	eiling Finishes	93,242	
17 D	ecoration	35,926	
18 F	ittings and Furnishings	62,187	
19 N	1&E	2,302,000	
20 B	WIC Services	25,000	
21 S	ite Work	2,880,802	
22 S	ub Station Building	123,03	
23 P	ower Building	109,84	
24 5	undries	202,569	
25 R	lsk Register	-	
26 R	isk Review Transfer / Deletion		
		12.58874	

Prelims and Method Related Charges			.C	onstruction Works				
· · · · · · · · · · · · · · · · · · ·				Change			Grandinotal	
to 30 June 2010	to Completion	Original Subcontract Work	Already Submitted* and Agreed	Already Submitted® and Not Agreed	New Submission	Construction Works Total	Risk / Opportunity	
(4)	(8)	jø.	m s	w)	((6)	[6 to 9]=(10)	[m]	(बन्धनंतक)न्द्रम
1,643,983	830,413							2,474,39
					(A)	·¥:	L. L	<u> </u>
		92,000	43,843	20,120	1	155,963		155,96
		1,116,433	90,385	, 86,150		1,292,968		1,292,96
		57,983		Property and a second for second	Contrar non siès mans	57,983	1	57,98
		55,155				55,155	t and the state of	55,15
		1,160,334	376,398	131,484		1,668,216		1,668,21
		102,651	· · · · · · · · · · · · · · · · · · ·			102,651		102,65
		1,206,649	(ক)	42,620		1,249,269		1,249,26
		8,800		22,403		31,203		31,20
		108,406	16,613	75,000		200,019		200,019
		241,098	***************************************	17,500		258,598		258,59
		146,900		28,508		175,408		175,40
	1	117,785	,		Carana and an annual and an annual and an	117,785		117,78
		202,247				202,247		202,24
	`	93,242	1	3,000		96,242		96,24
		35,926			, <u>, , , , , , , , , , , , , , , , , , </u>	35,926		35,92
		62,182	PERSONAL PROPERTY OF	Value ne de la composition della composition del		62,182	A CONTRACTOR OF THE PARTY OF TH	62,18
		2,302,000	72,560	158,412	134,805	2,398,167		2,398,16
		25,000			Statistical culture	25,000		25,00
7		2,880,802	483,198	345,198		3,709,198		3,709,19
		123,035				123,035		123,03
		109,846	· · · · · · · · · · · · · · · · · · ·	650		110,496	 	110,49
		202,565	149,036	75,565	× 55,338	371,828	 	371,82
			********	, 3,303		371,020	1,216,063	1,215,06
<u> </u>	1	_	· · · · · · · · · · · · · · · · · · ·		910,363	910,363	910,363	-,0,00
					NAME OF THE OWNER, OF THE OWNER, OF THE OWNER, OF THE OWNER, OWNER, OWNER, OWNER, OWNER, OWNER, OWNER, OWNER,	SALESTON AND DESCRIPTION OF	danger contraction	
groon	770×30	56(T\$46))	92477(65)	4.005/50	70,710	19,409,902	105-701	

A GRAND TOTAL COMPANY OF THE PROPERTY OF THE P

* At the 30th June 2010

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Edinburgh Tram Network

Project Carlisle: "Guaranteed Maximum Price"

Subcontractor GMP Summary Subcontractor: Farrans Ltd

Section 5C(part) and 7A

ltem	Description	Original SubContract Order
(1)	[2]	isi:
1	Preliminaries & General Items	524,460
2	Method Related Charges	768,308
3	Enabling Works	112,091
4	Track and Formation	1,661,460
5	Tramstops	363,026
6	Tramstop Equipment	30,209
7	Drainage	
8	Ducting	379,295
9	Highways	101,853
10	7A Ingliston P&R Substation	50,586
11	7A Gogarburn Bridge 529	885,140
12	7A Gogarburn Culvert 1 530	54,653
13	7A Retaining Walls	337,396
14	7A Culvert 2 531	113,053
15	7A Culvert 3 532	73,408
16	OHLE	128,878
17	Risk Review Transfer / Deletion	
1.4	Total	5,583,816

Charges				Construction Works			1002	
;				Change				1000
to 30 June 2010	to Completion	Original Subcontract Work	Already Submitted* and Agreed	Already Submitted® and Not Agreed	New Submission	Construction Works Total	Risk/ Opportunity	Grand John
, W	(5)	id.	ุ ี เก็	10-	(0)	(6 m pjejioji		(4)-(5)-(10)-(12)
477,638	683,880	Av en a construent av est automos.	State State State (1999 Spr. 1999 Spr.	f Adamson in the company of		*		1,161,518
721,015	1,213,761						Section Sectio	1,934,776
		112,091	593,681	1,339,427		2,045,199		2,045,199
		1,661,460	253,766	1,592,870	(50,963)	3,457,133		13,457,133
		363,026				363,026		363,026
		30,209				30,209		30,209
J. may a say			1,011,137	127,226	18,868	1,157,231		1,157,231
		379,295		69,391	(38,554)	410,132		410,132
		101,853		233,054		334,907		334,907
		50,586	1,430		***************************************	52,016		52,016
		885,140	123,010	48,772	35,670	1,093,592		1,093,592
		54,653	21,145	15,931		91,728		91,728
		337,396		4,750	3,940,366	4,282,512		4,282,512
	,	113,053	(22,294)			90,759		90,759
		73,408	6,345			79,753		79,753
		128,878	129,131			258,009		258,009
					285,000	285,000	120,000	405,000
a san non cen	3897,641	7,000		27,000		COMMUNICATION .	ENGINEERING TO BE	District Control

GRAND TOTAL

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Prelims and Method Related

^{*} At the 30th June 2010

Edinburgh Tram Network

Project Carlisle: "Guaranteed Maximum Price"

Subcontractor GMP Summary Subcontractor: Various

Subcontractor: Other Off Street Works

Original SubContract Description item Order (3) (1) (2) Preliminaries & General Items 1 2 **Method Related Charges** 2,908,517 3 Track and Formation 1,414,483 4 Tramstops 5 Utilities works 2,837,172 6 Highways 291,299 7 Buildings Accommodation Works 382,187 OHLE 9 \$27 Edinburgh Park 10 11 A8 Underpass S26 5th Gyle Access Bridge 12 13 S21E Water of Leith 14 W4 Russell Rd RTW 15 Other Structures Miscellaneous 15 1,010,745 17 Off Street TM 18 Depot Depot to Airport 10 Total 4 8,844,403

to (4)

Prelims and Method Related Charges to 30 June 2010 Completion D) 1,212,264 50,000 756,184 2,065,216

Work (e) 2,908,517 1,414,483 2,837,172 291,299 382,187.

Construction Works Change Construction Original Aiready Aiready Works Subcontract New Submitted* Submitted* and Total Submission and Agreed Not Agreed 3115 10 to 20 100 ั 4ก

GRAND TOTAL

6,725,462 3,816,945 1,216,910 197,573 279,660 279,660 5,568,321 2,731,149

27,570

73,480

75,662

1,164,295

1,753,699

125,456

430,000

1,061,011

391,844

2,814,775

1,350,497

223,298

21(22/4)7(5)

318,869

73,480

457,849

1,164,295

1,753,699

125,456

430,000

1,061,011

391,844

2,814,775

1,350,497

23 955/42

223,298

5,568,321 318,869 73,480 457,849 1,154,295 1,753,599

Risk /

Opportunity

(11)

125,456 430,000 1,051,011 391,844

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MANUAL COLUMN

1,212,264

6,725,462

1,216,910

279,660

50,000

2,814,775 2,821,400

1,350,497 223,298

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Project Carlisle: "Guaranteed Maximum Price"

Subcontractor GMP Summary

Subcontractor: Parsons Brinkerhoff

Design

Item	Description	Original SubContract Order
1	PH III Detailed Design Deliverables	2,204,792
2	PH IV Construction Phase	1,104,023
3	Extended Construction Support	1,000,000
4	Design Support Team	675,000
5	Changes	
6	Additional Technical Resources (ATRs)	-
7	Incentivisation	
8	Prolongation	
9	Design Coordination and Support	
10	Disruption Claim	
	Total	4,983,815

		Scope Works				
1		Change				Grand Total
Original Subcontract Work	Already Submitted* and Agreed	Already Submitted* and Not Agreed	New Submission	Scope Works Total	Risk / Opportunity	
2,204,792				2,204,792	, and	2,204,79
1,104,023			465,926	1,570,949		1,570,949
1,000,000	672,897		2,180,425	3,853,322		3,853,32
675,000	41,423		141,912	858,335		858,33
**	3,189,303	271,977	1,082,493	4,543,772		4,543,777
*	158,301		150,000	308,301		308,30
			A control of the cont		P ARROWS ALL VIII	4
	250,000	541,890	176,302	968,192	i de la companya de l	968,19
	495,000			495,000		495,00
			1,045,052	1,045,052		1,045,05

5,243,111

813,867

15,847,716

Printed: 09/09/2010

15,847,716

Appendix 1.1

Page 15 of 15

4,806,924

4,983,815

^{*} At the 30th June 2010

APPENDIX 1.2

SIEMENS - Guaranteed Maximum Price Breakdown

Appendix 1.2 - Siemens GMP Breakdown

Revised "Project Carlisle" Proposal 13. September 2010

		Garlisie
Siemens UK	UK Project Management	15 15 (\$24.66) 15 15 15 (\$24.66)
Siemens UK	UK System Engineering	\$ \$100,162
Siemens UK and BAM	Trachyork	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
Siemens UK	UK Deput Workshop	2,028.84
Siemens UK	UK Electrification	6,003,20
Siemens UK	Infrastructure	3,185,03
Siemens UK	Insurance, Bonds and Financial Guarantees	101 Car 2 7 76 22 3
Siemens UK	Control & Information	5,111,931
Siemens UK	Communications	5,009,48
Siemens AG	Electrification, Automation and Depot Equipment	29,688,646
	Change Orders	5;123,140
	Additional Carlisle Components	941,496
Overall Project	Total	118,601,221

APPENDIX 1.3

CAF - Guaranteed Maximum Price Breakdown

Appendix 1.3-: CAF GMP Breakdown

Revised "Project Carlisle" Proposal 13. September 2010

CAF cost associated with Project Carlisle

Assumptions:

- The Delay Costs below are generated by delays incurred by the project and fomalized with Project Carlisle. They include the claims presently held by CAF for other delay claims (MUDFA, ETN, etc.). There would be no double recovery, so if Project Carlisle would be retained by Tie, the other claims for delay generated costs would be settled with these amounts.
- To obtain the total amount that would be due to CAF, we add two components: Delay Costs, as explained above, and normal Contractual Payments pending as of 23 July 2010 (certified milestones or not, all payments until completion of TSA).
- CAF has assumed Tie will continue to pay Tram Delivery Milestones as it is doing today. CAF
 has assumed the Comissioning Milestones will not be payed until the infrastructure allows
 Comissioning tests to occur, and therefore they will be delayed, incurring Delay Costs.
- CAF has analized the Infrastructure availability during the Comissioning, and presently understands that the rate in the Contractual Programme (three trams per month commissioned) cannot be sustained under the precarious conditions associated with Infrastructure availability at the first stages of Project Carlisle. We understand that the rate must be a maximum of 2 tramways per month, and the Programme would need to be updated to reflect that rate. Nevertheless we estimate that enough trams can be commissioned so no delay is introduced in the start of service for that reason. As required by the Consortium in P. Carlisle, these delays in tram commissioning should not generate LDs to CAF (as the tramways are being delivered to date and are available for commissioning as contractually required).
- The cost of the maintenance of trainways will decrease due to less kilometres of service per year, while the line is not completed. We estimate the number of kilometres will amount to a quantity smaller that what is foreseen in the TMA, and therefore needs to be agreed, logically the cost per kilometre will be higher than the costs agreed, although the total Maintenance Cost according to the TMA will be smaller. CAF has not the information to estimate that TMA price reduction (year kms targeted by Tie under P. Carlisle), and it is not included in the amounts below.
- The Delay costs have been estimated according to the Programme Project Carlisle Revision 00, (100729).

Delay costs:

OVERALL COST	COSTS	
Warranties	698.307.7/5	euros
Technical office	104,000,00	euros
Consultancy firms	77,328,00	euros
Project Management	254.338,28	euros
Maintenance	448.283,33	euros
Financial impact	\1600.991,79 €	euros
Foreign Exchange	67-199:51	euros
Legal Department	46.800;00	euros
Comercial Department	46:800,00	euros
TOTAL 1	2.344.058,67	euros
Cost at CAF IRUN for UT3-UT14	COSTS	W X
Parking at CAF IRUN	813.713,27	euros
Security for the trams	21.276,00	euros

Insurances	1505c2 x 4155742 40	euros
Additional Couplings & Uncoupling	0.00	euros
Normal Maintenance	452000	euros
Long Term Maintenance	29242800	euros
Total 2	3)31777.467/9)(67)	euros
Costs at RENFE IRUN for UT3-UT14	COSTS	
Parking at RENFE IRUN	12:15:4 622.079.58	euros
Security for the trams	217.618.46	euros
Insurances	258,956,320	euros
Additional Couplings & Uncoupling	48,758(00)	euros_
Normal Maintenance	75,588,57	euros
Long Term Maintenance	0,00	euros
Total 3	1.072.980,95	euros
COST at CAF IRUN for UT15-UT27	COSTS	
Parking at CAF IRUN	0,00	euros
Security for the trams	69738700	euros
Insurances	324,476,01	euros
Additional Couplings & Uncoupling	0.00	euros
Normal Maintenance	32,062,86	euros
Long Term Maintenance		euros
Total 4	743,073,97	euros

Grand Total (1+2+3+4) Delay Costs

5.437.793,27 Euros

TSA Pending payments:

TSA pending payments as of 27th July 2010: £13.074.780,34



APPENDIX 1.4

SDS - Gnaranteed Maximum Price Breakdown

Appendix 1.4 - SDS GMP Breakdown

Revised "Project Carlisle" Proposal 13. September 2010

Summary

SDS ref:	Туре	Description	Comments	Fee to Complete	Certified to Date*	Overall Fee
ULE90390A	Core Scope			£ 220,013.00	£ 1,984,779,00	£ 2,204,792.00
ULE90390A	Changes			£ 1,892,768,34	£ 2,651,004.06	£ 4,543,772.40
ULE90485A	DC - Design Coordination			£ 141,428.57	£ 353,571.43	£ 495,000,00
ULE90391A	Phase IV			£ 875,961.43	£ 694,988.00	£ 1,570,949.43
ULE90393A	DS - Design Support			£ 141,911.57	£ 716,423.63	£ 858,335.20
ULE90392A	ECS - Extended Construction Support			£ 2,180,425.00		£ 3,853,322.00
ULE90392A	ATR	1		£ 150,000.00		£ 308,301.00
ULE90390A	Disruption		Assessed the second of the sec	£ 1,045,051.00		£ 1,045,051.00
ULE90474A	Prolongation			£ 768,192.46	£ 200,000.00	£ 968,192.46
ULE90390A	Incentivisation				£	and the second of the second
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Total £ 7,415,751.37 £ 8,431,964,12 £ 15,847,715.49

Assumptions:

* Certified on 13/07/10 for works up to 19/06/10

Fee for MUDFA/Utility works associated with the Collateral Warranty in favour of tie from the SDS Provider is not included 1 in this Summary and is not therefore considered to be included in the 'Overall Fee' for this scope of works.

Revised "Project Carlisle" Proposal 13. September 2010



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Dates

Revised **

13. Sept

SDS ref: ULE90390A Core Scope

Date from	Date to	Description	Comments	Value		
15 May 2008	01 November 2010	Phase III works outstanding	10% of late deliverables - secured when DAS issued	£	38,000.00	
15 May 2008	01 November 2010	Phase III works outstanding	Systems Assurance deliverables	F	193,011.00	
15 May 2010		**************************************	Adjustment for MUDFA contract	1	14,603.00	
15 May 2010			Adjustment for DCR0114	£	5,605.00	
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Total & 220,013.00

Dates above relate to V 60 of the SDS Design Delivery Programme

SDS ref: ULE90390A Changes

Date from Date to		Description	Comments	Value	
15 May 2008	01 June 2010	BSC Change Instructed (DCO)	Remainder of fee for Instructed changes	£ 866,246.09	
15 May 2008	01 June 2010	BSC Change Estimated	Changes not yet Instructed	£ 1,032,127.25	
15 May 2010			Adjustment for DCR0114	-£ 5,605.00	
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Total £ 1,892,768.34

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	Date to	Description	Comments	No. of Weeks	Rate	Value
17 January 2010	31 January 2010	Remainder of DC monles	Period 4 & Period 5	100 To 10	100 may 1 mm	£ 141,428.57
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Revised "Project Carlisle" Proposal 13. September 2010

SDS ref: ULE90391A Phase IV

Date from	Date to	Description	Comments	No. of Weeks	Rate	Value
			Pro Rata 25.6k per period	A Side Organic Inc.		-
			Plus £50k Post Construction] :	Ì	
18 June 2010		Fee for Phase IV - As Builts	Surveys	Village Professional Commission		2 409,035.0
19 July 2010	01 November 2010	Jason Chandler	37.5	15	£ 95.00	
02 November 2010	31 May 2012	Jason Chandler	7.5	82	£ 95.00	£ 58,628.5
19 July 2010	01 November 2010	Kate Shudall	37,5	15	£95.00	
02 November 2010	21 December 2011	Kate Shudali	15	59	£95.00.	
19 July 2010	01 November 2010	Claire Paterson	37.5	15	£38.00	£ 21,375.00
19 July 2010	30 May 2012	Pauline Benn	37.5		£38.00	
15 July 2011	30 May 2012	Colin Cromar	37.5	48	£49.00	£ 84,000.00
19 July 2010	26 November 2010	Martin Alexander	4		£ 78.00	
19 July 2010	26 November 2010	Brian McCrear	24	19	£95.00	£ 42,342.86
Credit for As Built Dr	awings Yet to Be Co	mpleted	,			-E 75.000.00
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Total £ 875,961.43

Jason Chandler Full time Project Management during completion of the detailed design and then 1 day per week until the end of the commission

Full time commercial suppport during completion of the detailed design and then 2 day per week until the end of the commission

Kate Shudall preparing invoices, ATRs, change estimates.

Claire Paterson Secretarial and office management support to the completion of the SDS detailed design

Pauline Benn Document control support until the end of the SDS commission

Colin Cromar As built drawing preparation and GAD support

Martin Alexander Updating of Design Programme until end of detailed design completion

Brian McCrear Halcrow PM cover until end of detailed design.

al

SDS ref: ULE90393A DS Design Support

Date from		Description	Comments	No. of Weeks	Rate	Total
01 July 2010		Alan Dolan	9.5	18	£ 95.00	£ 15,858.21
01 July 2010		Mike Coupe	37.5	18		£ 62,598.21
01 July 2010	01 November 2010	Claire Ferguson	9.5	18		£ 6,343.29
01 July 2010	01 November 2010	Laurie Mentiplay	15	18	£ 78.00	£ 20,558.57
01 July 2010			37.5		£ 38.00	£ 25,039.29
						= =====================================
21 June 2010	30 June 2010	See Latest Application			/	£ 11,514.00
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Total E 141,931,57

SDS ref: ULE90392A ECS - Extended Construction Support

	Date to	Description	Comments	No. of Weeks	Rate	Total
01 July 2010	01 November 2010	Alan Dolan - Time split with Design Support until 1/11/10:	28	18	£ 95.00	£ 46,740.0
01 July 2010	01 November 2010	Claire Ferguson - Time split with Design Support until 1/11/10	28	18	£ 38.00	
01 November 2010			37.5	82	£ 95.00	
01 November 2010		Claire Ferguson	37.5	82	£ 38.00	
01 July 2010			37.5	99	£ 95.00	
01 July 2010			37.5	47.	£ 95.00	
01 July 2010		Scott Kelland	37.5	56	£ 78.00	
01 July 2010		Jacek Stachowiak	37.5	113	£ 49.00	£ 207,900.0
01 July 2010			37.5	26	€ 78.00	
01 July 2010		Stephen Surfees	37.5	96	£ 95.00	
01 July 2010			37.5	17	£ 78.00	
01 July 2010	01 May 2011	Kevin McGinty	37.5	43	£ 78.00	- Development - Annual Control of the Control of th
s required		Roads Engineer - Lindsey Road and Depot access road	37.5	8	€ 95.00	-04
01 July 2010	29 July 2011	Structures Engineer	37.5	56	£ 78.00	
21 June 2010	30 June 2010	See Latest Application	to year to the distribution of the second se			£ 27,551.50
			- 1			

Total £ 2,180,425.00

Revised "Project Carlisle" Proposal 13. September 2010

SDS ref: ULE90390A Disruption

	Date to	Description	Comments	Value	
01 January 2008	30 December 2008	Net of EOT		£	316,902
01 January 2009	30 December 2009	Net of EOT		 	503,149
01 January 2010	30 June 2010	Net of EOT		Ê	
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Total £ 1,045,051.00

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-	SDS ref:	ULE90474A	<u>Prolongation</u>	
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- 4	Name of the last o			
- 2				

Date from	Date to	Description	Comments	Value
		PB and Halcrow Prolongation Claim		
15 May 2008	26 September 2009	Up to 26th Sept '09 only	£50k of £250k oustanding as per MoU	£ 50,000.00
		PB and Halcrow Prolongation Claim		
15 May 2008		Up to 26th Sept '09 only	£792k of total Claim minus £250k accetped under MoU	£ 541,890.00
		PB and Halcrow Prolongation Claim	The state of the s	
26 September 2009		Up to 02nd Nov '09 only	EOT bewteen 26th Sept '09 and 02 November '09	€ 60,252.00
		PB and Halcrow Profongation Claim		
28 February 2010	16 July 2010	Up to 16th July '10 only	EOT bewteen 28th Feb 10 and 16th July 10	£ 116,050.46
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Total £768,192.46

Summary of supporting information

15 May 2008 to 28 February 2009 02 March 2009 to 25 September 2009

Detailed in SDS Contract Additional Managament and Supervision Document of 31 May 2009

Detailed in e mail from Steve Reynolds to martin Foerder on 29/09/2009 13:25

Total of above £791,890 for the period May 2008 to 25 September 2009

26 September 2009 to 2 November 2009

Detailed on Tab labelled Prolongation 26-9-09 to 2-11-09

28 February 2010 to 16 July 2010

Detailed on Tab labelled Prolongation 28-2-10 to 16-7-10

Revised "Project Carlisle" Proposal 13. September 2010





SDS ref: <u>ULE90390A</u> Incentivisation

15 May 2008 Present Incentivisation Issued on time 15 May 2008 Present Incentivisation Delayed due to tie/CEC Delay £ This issue has been removed from the Revised Project Carlisle Proposal, as that it is contracted	Date from	Date to	Description	Comments	Value	
This issue has been removed from the Revised Project Carlisle Proposal, as that it is contracted directly between tie and SDS.			Incentivisation			
This issue has been removed from the Revised Project Carlisle Proposal, as that it is contracted directly between tie and SDS.	15 May 2008	5 May 2008 Present Incentivisation				
This issue has been removed from the Revised Project Carlisle Proposal, as that it is contracted directly between tie and SDS.						
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Revised "Project Carlisle" Proposal 13. September 2010

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20/07/2010

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CHANDLER, Mrs. CARLA (CARLA)	Sum of Quantity	11.5	29	37.5	33.5	Andrew Commencer of the Land	
	Average of Contract Rate	78	78	78	78	No. of the last of	14
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					1107.31	1,107,31	3410
	Total Sum of Quantity	72	97.	112.5	108.5	100	490
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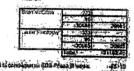
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APPENDIX 2

VALUATION OF TIE CHANGES AND PROLONGATION

1 TIE CHANGES

- 1.1 We propose that amendments to the existing Schedule Part 4 Appendix G would be appropriate to simplify the rules concerning valuation of tie Changes and to establish rates for valuation of prolongation.
- 1.2 The valuation of any tie Change will continue to be made in accordance with Clause 80.6.
- 1.3 Where Clause 80.6.3 and/or 80.6.4 applies and to the extent that they apply to a tie Change then the valuation shall be on the basis of Actual Cost or Estimated Actual Cost.
- 1.4 In respect of a valuation of any work under 1.3 above tie's Representative shall apply head office overheads and profit percentages to the appropriate elements of Actual Cost or estimated Actual Cost as follows:
 - (a) Civil Engineering works

10%

(b) Systems and Track works

17%

1.5 In all cases where a tie Change is being valued in accordance with Clause 80.6, Site related overhead (Preliminaries) shall be valued and added as follows:

7.4% to be added to the net valuation of the tie Change to cover the Consortium Preliminaries.

17.5% to be added to the net valuation of the tie Change to cover any other Preliminaries with regard to any tie Change associated with Civil Engineering Works, provided that this calculation shall in no case apply to Systems and Trackwork or claims for other Preliminaries in relation to prolongation costs arising from extensions of time or delay.

Site related overhead (Preliminaries) in respect of Systems and Trackwork and in respect of Tram Supply Obligations shall be valued in accordance with paragraph 2 (Prolongation) below.

2 PROLONGATION

- 2.1 Infraco acknowledges that the principle of valuation of prolongation costs arising from extensions of time granted has been established through the mediation process leading to agreement of the Estimate for Infraco Notification of tie Change Number 1. The tie Change Order number 116 reflects the basis of this agreement, which shall be formalised and applied to the valuation of prolongation costs arising from extensions of time. Infraco proposes that:
 - (a) Prolongation costs including Preliminaries elements relating to Systems and Trackwork shall be based on Actual Cost or Estimated Actual Cost of the resources and/or labour employed by Infraco or its sub-contractors.

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- (b) In respect of the valuation of cost elements relating to Systems and Trackworks; 17% is to be added to the Actual Cost or Estimated Actual Costs in respect of related head office overheads and profit percentages.
- (c) Preliminaries elements in relation to prolongation costs which relate to Civil Engineering Works arising from extensions of time or delay, valued in accordance with the rates set out in Appendix 2.1 hereto.
- (d) In all cases where prolongation is being valued in accordance with Clause 80.6 costs which relate to the Tram Supply Obligations shall be valued on the basis of Actual Cost or estimated Actual Cost.
- In relation to Systems and Trackwork Actual Cost or Estimated Actual Cost will be established on the basis of the principles agreed in relation to the Change number 1:

APPENDIX 2.1

PROLONGATION CALCULATION WORKSHEET

See Supplemental Information CD provided with 29 July 2010 Project Carlisle Proposal:

Appendix 2.1 - Prolongation Calculation Worksheet

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APPENDIX 3

GMP DRAWINGS

For the section of tram between Airport and Haymarket, and other agreed accommodation works.

3.1 BSC GMP Drawings

See Project Carlisle BBUK GMP - See CD provided with 29 July 2010 Project Carlisle Proposal:

The following attached drawings supersede those previously provided on the Project Carlisle BBUK GMP CD provided with 29 July 2010 Project Carlisle Proposal:

ULE90130-07-BRG-00083, REV 1 ULE90130-05-PLG-00265, REV2 ULE90130-07-DRG-00136, REV 5 ULE90130-07-DRG-00137, REV5 ULE90130-07-STP-00032, REV 2 ULE90130-07-HRL-00003, REV 10 ULE90130-07-HRL-00903, REV 9 ULE90130-07-HRL-00403, REV 7 ULE90130-07-HRL-00503, REV 8 ULE90130-07-HRL-00201, REV 9

Appendix 3.1a – GMP Drawing Register 1 - See CD provided with 29 July 2010 Project Carlisle Proposal:

Appendix 3.1b – GMP Drawing Register 2 - See CD provided with 29 July 2010 Project Carlisle Proposal:

Appendix 3.1c – GMP Drawing Register 3 - See CD provided with 29 July 2010 Project Carlisle Proposal:

3.2 Siemens Design Submissions

See Carlisle Siemens Appendix 3 – See CD provided with 29 July 2010 Project Carlisle Proposal:

Revised "Project Carlisle" Proposal 13. September 2010

