PRIVILEGED IN CONFIDENCE FOI(S)A EXEMPT

among

(1) tie LIMITED

and

(2) THE CITY OF EDINBURGH COUNCIL

and

(3) BILFINGER BERGER CIVIL UK LIMITED

and

(4) SIEMENS plc

and

(5) CONSTRUCCIONES Y AUXILIAR DE FERROCARRILES S.A.

Second Memorandum of Understanding in respect of the

EDINBURGH TRAM NETWORK

AG

MEMORANDUM OF UNDERSTANDING

among

- (1) **tie LIMITED** (company number SC230949), whose registered office is at City Chambers, High Street, Edinburgh, Midlothian, EH1 1YJ ("**tie**") which expression shall include its personal representatives, successors, permitted assignees and transferees;
- (2) **THE CITY OF EDINBURGH COUNCIL** the local authority for the City of Edinburgh constituted in terms of the Local Government etc (Scotland) Act 1994 and having its principal offices at City Chambers, High Street, Edinburgh EH1 1YJ ("CEC");
- (3) **BILFINGER BERGER CIVIL UK LIMITED**, a company incorporated in England and Wales under number 02418086 and having its registered office at 3rd Floor Braywick Gate, Braywick Road, Maidenhead, Berkshire SL6 1DA ("**BBUK**") which expression shall include its personal representatives, successors, permitted assignees and transferees;
- (4) **SIEMENS PLC**, a company incorporated in England and Wales under number 00727817 and having its registered office at Faraday House, Sir William Siemens Square, Frimley, Camberley, Surrey, GU16 8QD ("Siemens") which expression shall include its personal representatives, successors, permitted assignees and transferees; and
- (5) **CONSTRUCCIONES Y AUXILIAR DE FERROCARRILES S.A.**, a company registered in Spain and having its registered office at J. M. Iturrioz 26, 20200 Beasain, Spain ("**CAF**") which expression shall include its personal representatives, successors, permitted assignees and transferees,
 - (3), (4) and (5) together the "Infraco".

BACKGROUND

- A tie and Infraco (at that time comprising BBUK and Siemens) entered into a contract on 14 May 2008 under which Infraco was appointed to carry out and/or manage the design, construction, installation, commissioning, tram procurement, system integration, infrastructure maintenance, tram maintenance and supply of related equipment and materials, trams and related infrastructure in respect of the Edinburgh Tram Network (such contract, amended as detailed below, is herein after referred to as the "Infraco Contract");
- By an agreement in writing dated 13 May 2008 ("Tram Supply Agreement") tie appointed CAF to design, manufacture and supply 27 Trams and to supply documentation and associated equipment in connection with the Edinburgh Tram Network;
- C By an agreement in writing dated 13 May 2008 ("Tram Maintenance Agreement") tie appointed CAF to provide services for the ongoing maintenance of the Trams and for the supply of consumables and spares for the Trams in connection with the Edinburgh Tram Network;
- D By a Minute of Variation in writing dated 14 May 2008 ("MoV1"), tie, BBUK, Siemens and CAF agreed that CAF would become a party to the Infraco Contract;
- By agreements in writing dated 14 May 2008 ("Novation of Tram Supply and Tram Maintenance Agreements") tie and Infraco agreed, with the consent of CAF as the Tram Supplier and Tram Maintainer, that Infraco would take over the rights and liabilities of tie as the "Client" (as defined in the Tram Supply Agreement and Tram Maintenance Agreement) under the Tram Supply and the Tram Maintenance Agreements;
- F The Infraco Contract was amended by the Princes Street Supplemental Agreement entered into between the Parties in March 2009 and re-executed on 29 May 2009, a

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- Minute of Variation between the Parties dated 3 June 2009 ("MoV2") and a Minute of Variation between the Parties dated 23 April 2010 ("MoV3");
- G Following a mediation between the Parties and CEC which took place at Mar Hall between 8 and 12 March 2011 ("Mediation"), tie and Infraco entered into a Minute of Variation dated 20 May and 10 June 2011 ("MoV4") in order to vary the Infraco Contract to give effect to the Prioritised Works (as therein defined);
- H The Parties and CEC had also proposed to enter into a settlement agreement on or before 30 June 2011 to give effect to the negotiations resulting from Mediation but they have been unable to conclude those negotiations in the time available and the Parties and CEC entered into a Memorandum of Understanding ("First MoU") dated 24 August 2011 to extend the timescale for the conclusion of these negotiations until 31 August 2011;
- Following the decision of CEC's Full Council Meeting on 25 August 2011 ("Full Council Meeting decision") and the rejection of the St. Andrew Square/York Place option proposed by CEC, the Parties and CEC wish to continue its negotiations and to afford CEC the opportunity to secure and confirm funding; and
- The Parties and CEC now wish to enter into this Second Memorandum of Understanding in order to: record that Infraco has an entitlement to additional costs and time as a result of the Full Council Meeting decision; extend the funding satisfaction date to 2 September 2011; and extend the timescale for the conclusion of negotiations until 14 September 2011.

1. DEFINITIONS AND INTERPRETATION

- 1.1 The definitions given in the recitals to this Second Memorandum of Understanding and those set out below apply to this Second Memorandum of Understanding:
- 1.1.1 "Effective Date" means 30 June 2011; and
- 1.1.2 "Outstanding Matters" means those matters to be agreed between the Parties and CEC including those set out in Part 2 of the Schedule to the First MoU to MoV4 to the extent that the same remain to be agreed between the Parties and CEC.
- 1.1.3 "Agreed Commercial Matters" means those matters set out in Part 4 of the Schedule of the First MoU to MOV4.
- 1.2 Unless the context otherwise requires, where the Infraco Contract has defined a meaning to any capitalised word or expression used in this Second Memorandum of Understanding, the same meaning shall be given to it in this Second Memorandum of Understanding.
- 1.3 Clause headings in this Second Memorandum of Understanding are for the convenience of the parties to this Second Memorandum of Understanding only and do not affect its interpretation.
- 1.4 Unless the context otherwise requires:
- 1.4.1 words importing gender include masculine, feminine and neuter;
- 1.4.2 the singular includes the plural, and vice versa; and
- 1.4.3 a reference to any Clause, Sub-Clause or Schedule is, except where it is expressly stated to the contrary, a reference to such clause, sub-clause or schedule to this Second Memorandum of Understanding and reference in any Schedule to any Part, Paragraph or Sub-Paragraph is, except where it is expressly stated to the contrary, a reference to such part, paragraph or sub-paragraph of that Schedule (as the case may be):

MOV 4 Further Extension from MOU dated 24 August 2011

2. SETTLEMENT AGREEMENT

- 2.1 The Parties and CEC acknowledge and agree that:
- 2.1.1 Subject to Outstanding Matters (which remain to be agreed) the current draft settlement agreement is annexed as Part 1 of the Schedule; and
- 2.1.2 The Agreed Commercial Matters have now been agreed and are reflected in the settlement agreement.
- 2.2 The Parties shall use reasonable endeavours to agree the Outstanding Matters by 14 September 2011.
- 3. PROGRAMME AND COST ENTITLEMENT FOLLOWING FULL COUNCIL MEETING ON 25 AUGUST 2011
- 3.1 The Parties and CEC agree that that Infraco has an entitlement to additional costs and time as a result of the Full Council Meeting decision and such entitlement shall be agreed by the Parties and CEC acting reasonably and shall be recorded in the settlement agreement.
- 3.2 The "Fixed Sum Prioritised Works Milestone" schedule at Schedule Part 2 (Scope and Pricing of Prioritised Works) of MOV 4 shall be replaced by the updated milestones for payment for the Fixed Sum Prioritised Works as annexed at Part 3 of the Schedule to this Second Memorandum of Understanding.
- 3.3 The "Fixed Sum Prioritised Works Price" schedule at Schedule Part 2 (Scope and Pricing of Prioritised Works) of MOV 4 shall be replaced by the updated price for the Fixed Sum Prioritised Works as annexed at Part 3 of the Schedule to this Second Memorandum of Understanding.

4. FURTHER VARIATION OF MOV4

- 4.1 The Parties and CEC agree that MOV4 (as amended by the First MoU) shall with effect from the Effective Date be further varied in terms of Part 2 of the Schedule to this Second Memorandum of Understanding.
- 4.2 Save insofar as varied hereby, MOV4 shall remain in full force and effect.
- 4.3 For the avoidance of doubt, save insofar as varied or superseded hereby, the **First MoU** to MoV4 shall remain in full force and effect.
- 5. NON BINDING EFFECT clause 2.1 and Parts 1 and 4
- 5.1 With the exception of Part of the Schedule to this Second Memorandum of Understanding, this Second Memorandum of Understanding shall be legally binding on the Parties and CEC.

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LAW AND JURISDICTION

- 6.1 This Second Memorandum of Understanding and any matters arising from this Second Memorandum of Understanding shall be governed by and construed in accordance with Scots law.
- 6.2 The Parties and CEC hereby irrevocably submit to the exclusive jurisdiction of the Court of Sessions in relation to this Second Memorandum of Understanding and any such matter.

 IN WITNESS WHEREOF these presents on this and the preceding a pages together with the

Schedules which are annexed and subscribed as relative hereto are executed as follows:

EXECUTED for and on behalf of tie LIMITED

at Child Property	COL / CHASURET
on 240 Satr. 2011 Authorised Signatory	
Full Name	DAVID ALEXANDER ANDERSON
Witness Signature	
Full Name	
Address	
EXECUTED for and on behalf at Eduloup 2011	of THE CITY OF EDINBURGH COUNCIL
on 2 Sept 2011	by:
Authorised Signatory	
Full Name	
Witness Signature	
Full Name	

Address

EXECUTED for and on behalf of **BILFINGER BERGER CIVIL UK LIMITED**

at EDINBUNG	1-1
on 02/09/2011	by:
Authorised Signatory	
Full Name	MARTIN FOERDER
Witness Signature	
Full Name	MARTIN GAZLATIAN
Address	
EXECUTED for and on behalf	
at Edicher 91	
at Edic, bur 91 on 02 0 1 2011	by:
Authorised Signatory	A STATE OF THE PARTY OF THE PAR
Full Name	Affred Brandenburger
Witness Signature	
Full Name	MANTIN GAZLAHEN
Address	21000310000
EXECUTED for and on behalf Y AUXILIAR DE FERROCAR	
at Recs	
on 1 Peple 102011	by:
Authorised Signatory	*
Full Name	ANTONO M. CAMPOS
Witness Signature	
Full Name	WRO H. W. FRA HURA
Address	

Part 1

Draft Settlement Agreement

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Part 2

MOV4 variations

Clause 1.2	In the definition of "Minute of Variation 5" delete "31 August 2011" and insert "14 September 2011".
	In the definition of "Relevant Date" at (i) delete "1 September 2011" and insert "14 September 2011" and at (ii) delete "1 September 2011" and insert "14 September 2011".
	In the definition of "Fixed Sum Prioritised Works Price" delete "17 September 2011" and insert "15 October 2011".
Clause 3.3:	delete "31 August 2011" and insert "2 September 2011".
Clause 3.3.1:	delete "until 31 August 2011" and insert "until 14 September 2011".
Clause 3.3.3:	delete "1 September 2011" and insert "2 September 2011".
Clause 3.4:	delete "31 August 2011" and insert "14 September 2011".
Clause 3.4.1:	delete "31 August 2011" and insert "14 September 2011".
Clause 3.4.2:	delete "31 August 2011" and Insert "14 September 2011". delete "1 September 2011" and insert "15 September 2011".
Clause 14.3:	delete "2 September 2011" and insert "15 September 2011".

MOV 4 Further Extension from MOU dated 24 August 2011

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Part 3

UPDATED SCHEDULES TO MOV 4

[Fixed Sum Prioritised Works Price]

[Fixed Sum Prioritised Works Milestone]

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Edinburgh Tram Network Prioritised Works Schedule Part 2: Pricing of Prioritised Works 42 43 - 86 45 46 48 31 Mar 28 May 25-Bm Section Wark Description Que Paid 21-Apr 17-May 29-Jun 2.7-pul 24-Aug 21-Sep 19-Oct 16-Hot Prortised Works 11,50 7.500 4,00 11,500 Materials and Equipment (Cents 1 & 3A 8 5 C) 88CUK 1,200 1,20 3,400 ÷. 5/1eWide Prol.minaries ٠ 10/10 Princes Street I M / Enabling Works 88CU4 Haymarket Yaros BBCUK 1,250 A8 Underpas -Phase I,M& W W Siernens BBCUK 513 Depot Access Bridge Siemens BBCUK LOU 2.53 2,650 88CUK 203 250 750 2,10 BBCUK 1,111 Additional Testing in Municyfield Correlor BBCUK Witer of Leith Sewert from & World Demakt on of Plot s 97/107 88**C**Ux All Underpass - Ongoing Maintenance Works 88604 1,694 1.47 \$A.8 & C BBCUK BBCUK Subcontractor Cancellation Fees & Delayed Start BBCUK 81,219 27,610 14.331 7,928 7,992 7,75 5,31 6,127 61,219 TARGET PRICE PRIDRITISED WORKS 16/5 100 ancus Princes Street Outstanding Works 88170 Total for Target Price Prioritised Works - Target Price Prioritized Works Price 660 230 SUMMARY : BY WORK DESCRIPTION 27,000 4,334 4,33 4,333 Print Ay Works 3,547 3,16/ 3,484 3,569 1,614 3.319 5,60 110 1.78 1./71 730 574 231 265 SUMMARY : BY INFRACO MEMBER Section Indiano Member

1 SW Billinger Berger Circl Un Limited 9.637 2,700 8,110 2,740 2,169 3,676 2,485 2,564 SW Siemens Ok 5,278 1,794 3,528 4,694 5,277 5.677 1,794 19,500

Hote 1. That table only shows the expenditure of the Provided Winks up to the LSOx to be 2011 and does not represent the total value of the Provided Winks 2. The amounts shown under Applications 42 to 85 are Certified Amounts and Paid Amounts.

Edinburgh Tram Network Prioritised Works Updated: 31 Aug 11 Schedule Part 2: Prioritised Works Milestone Schedule 43 Ji zul FIXEDSUM PRIORITISED WORKS Work Description Dist Part 21-Apr 1747.sy 29-Jun Millestone Type 27-hd 24-hig 21,500 1,500 Texas Sure Process S World M k SteWide Mobilision (Certs 2 & 2) 11.500 15 040 17,000 4,334 4,33 £ 400 1,200 1,100 1,700 1,200 8.400 3,454 694 494 *** 1,451 Princes Street TAL/Laubing World Secretar 275 175 175 Hay market Yards 250 # AS Underpris - Phase U15 (Vivieris 513 Depat Acces, 1 Bridge 1,000 Notice Secret lines 2,A16 400 BBCUK 2.650 150 300 150 250 250 250 4 5,801 75,010 75,010 27,500 17,547 7,616 7,903 7,702 1,619 3,319 14 Ongoing Mandenance Wests Adoptional Test in a in Museup and Consider BACLER B8CU¢ Semens A8 Underpass - Ongoing Maintenance Works 385.Ač Structures Generally Work in Progress MONTH DO SiteClears Warls (altrady underway) 980UK BBCUs Total for Aur Works 5,209 1.754 150 524 \$.20 Total for Flood Sum Prioritised Works - Yise & Sum Prioritised Works Price' Advanced Sceleverings in marks of Section 1C/1D Target Price Works 100 10/10 Bacus 100 88EUK . (0.10) Primars Street Outs: gyroris + SUMMARY: BYWORK DESCRIPTION Mobinisham / Muserals & Equipment (Certs 1,28 3A8 6.C) 27,000 9,000 4,334 4,333 4,513 Priority Wrotks 4. 1,54 3,560 3.169 3.619 3.329 Aus siang Works 1.78 90 1,771 730 524 382 SUMMARY: BY INFRACO MEMBER 1 SW Bufferger Berger Civil URLanded 8,110 9,637 2,700 2,745 7,169 8,676 2,485 1,/94 £,794 3.728 4 694 5,778 5.377

Note: 1. The state may show the expenditure of the Processed Wests upgested. \$ October 2011 and does not represent the total value of the Processed Wests upgested. \$ The amounts showner-for Applications 22 to 66 are Certified Amounts and F = Amounds



Part 4

Agreed Commercial Matters

- 1. The Contract Price for the Off Street Works is £362,500,000.
- 2. The termination amounts payable in the event that the Funding Satisfaction Date does not occur on or before the Termination Date shall be BBUK £27,761,517 and Siemens £38,488,963.

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