

2007/26

Tabled



Item no 8.1 (b)(i)  
Report no 024/101/07-08 | C+F

## Supplementary Report Edinburgh Tram Procurement of Tramco and Infraco

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The City of Edinburgh Council

25 October 2007

### 1. Purpose of report

- 1.1. To advise on the outcome of the preferred bidder negotiations for Tramco and Infraco.
- 1.2. This information supplements the Edinburgh Tram Procurement of the Tramco and Infraco committee report and provides the additional information referred to in section 6.1.

### 2. Summary

- 2.1. tie has successfully negotiated costs and processes with the various bidders.
- 2.2. The recommended preferred bidder for Tramco is CAF and the reserved bidder is Alstom.
- 2.3. The recommended preferred bidder for Infraco is Bilfinger Berger and Seimens Group (BBS) and the reserved bidder is Laing O'Rourke and Grant Rail (Tram Lines).

### 3. Main Report

#### Preferred Bidders for Tramco and Infraco

#### Tramco

- 3.1. tie Limited has recommended its preferred bidder for the contract to supply trams for Edinburgh (TramCo), following a rigorous and comprehensive procurement process.
- 3.2. The Edinburgh trams contract involves the manufacture of 27 trams and their maintenance for a period of up to 30 years.

3.3. CAF is an independent company that specialises in providing rolling stock and maintenance. With 90 years experience and a turnover of €814 million in 2006, CAF is best known in the UK as the company that provided the trains for the Heathrow Express. CAF also recently supplied vehicles for Seville's impressive new tram system and put into service a fleet of diesel trains for Northern Ireland Railways.

3.4. The reserve bidder for the tram contract is Alstom. The company specialises in rolling stock spanning the entire rail transport market, including very high speed, light rail transit, metro systems, suburban and regional trains, locomotives and freight trains. Visitors to Dublin will be familiar with Alstom trams and the company is also responsible for the maintenance of the London Underground.

#### **Infraco**

3.5. tie Limited has recommended its preferred bidder for the tram infrastructure contract (InfraCo). Following 18 months of negotiations tie has selected Bilfinger Berger and Siemens Group (BBS), a consortium comprising two companies, to carry out the design, construction, installation and maintenance of Edinburgh's tram network.

3.6. Members of the BBS Consortium have played a major role in the construction of over 30 urban transport schemes around the world, in countries including France, Portugal, the USA, China, Turkey, Taiwan and Mexico and have a combined turnover of £66 billion.

3.7. The reserve bidder for the tram infrastructure contract is Tramlines, a consortium including three companies; Bombardier Transportation, Laing O'Rourke and Grant Rail. These three companies have a combined turnover of £10 billion and between them they have been key players in the delivery of 25 transportation systems in countries including UK, USA, Canada, Turkey, Spain, China and Portugal.

#### **4. Recommendations**

4.1. To endorse tie's selection of preferred bidder of CAF for Tramco.

4.2. To endorse tie's selection of preferred bidder of Bilfinger Berger for Infraco.

  
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24/10/2007

  
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**Appendices**      None

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**Wards affected**   All

**Background  
Papers**            None