## Curriculum Vitae

Name Michael Howell

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Email

Sector interests Engineering and technology

Manufacturing and distribution

## **CAREER SYNOPSIS**

Early experience in British motor industry was followed, after business school in France and USA, by 15 years in North America with Cummins Engine as Vice President – Corporate Development and General Electric (GE) as General Manager of GE's locomotive division. Returned to UK during the 1990s to set up a €100M active investor fund; was appointed Commercial Director of Railtrack Group plc prior to its successful 1997 privatisation. Led management buy-in in 1998 of an engineering supply company, FPT Group Limited, based in Lancashire, which was sold in 2002. Set up new company with responsibility for £1.2B transport projects in SE Scotland, before taking Chair at City & Guilds Institute (1,000 people - £100+M turnover), where a major change of culture was effected. Chaired EVO Electric Limited (innovative electric motors) from start-up in 2007 to major JV deal with GKN plc before stepping down. Presently Master of Clothworkers' Livery Company.

Current listed Westinghouse Airbrake Technology Corp, Pittsburgh, USA

directorships Hutchison China Meditech Limited, Hong Kong

Trusteeships Clothworkers' Company & Foundation – since 1999

City & Guilds of London Institute – 2001-13 (Chair 2006-12)

Future Brilliance – Vice Chair (vocational training)

## **FULL TIME EMPLOYMENT**

2002-2006 Transport Initiatives Edinburgh Ltd (tie) - Edinburgh

Appointed Chief Executive to lead tie through statutory approvals and funding for several projects including Edinburgh's tram system. Completed assignment in 2006. (Tram

commenced operations in 2014.)

1998-2002 FPT (Fenner Power Transmission) Group Ltd. - Blackburn

Executive Chairman of £100m (sales) industrial supply company with operations in Europe and overseas. Led the buyin team, refocused company to UK/Europe; built committed workforce, market share and customer belief. Company sold to Wyko Group Limited, and Wyko subsequently sold to Eriks BV.

1996-1998 Railtrack Group plc - London

Appointed Director, Commercial to create interface between Railtrack (privatised infrastructure company) and its train operating customers as part of very challenging privatisation,

which was concluded successfully.

1991-1996 Arlington Capital Management Ltd. - London

Founder Director of start-up London-based active investor fund, raising €100m to invest in strategic stakes in smaller European

companies.

1989-1991 General Electric (GE) Company, Inc. - Erie, Pennsylvania

General Manager of GE Transportation Systems, with \$1B sales to worldwide railways. Led company to US market leadership via successful launch of new microprocessor controlled diesel locomotive, linked to innovative full service contracts. Left to

return to UK and start investment fund.

1988-1989 General Electric Canada, Inc. - Toronto, Ontario

Vice President, Corporate Development. Short assignment from USA to take GE Canada private (buying out minority quoted shareholders) while acquiring Bombardier's Montreal Locomotive Works, and leading a corporate team to reorganise

GE's global electric motor business.

1976-1988 Cummins Engine Company, Inc. - Columbus, Indiana

After completing MBA courses, became Vice President – Europe at age 33, after an initial spell at Corporate HQ. Developed new business in UK defence and rail sectors. Returned to USA as Vice President – Corporate Development.

Left to take position with GE.

1969-1974 British Leyland Motor Corporation

Personnel (HR) Manager - Workington - 1971

Engineering trainee - Preston - 1969

Education Harvard Business School – MBA with honours 1976

INSEAD Business School - MBA with distinction 1975

Trinity College, Cambridge Economics MA – 1969 Engineering BA – 1967

Charterhouse School - A & S levels Science and Maths 1964

Interests Hill-walking, travel, South and Central Asia

Languages French, German, some Spanish