

Alan Coyle



An experienced and highly motivated leader with a successful track record in finance, major projects, commercial deals, business transformation, strategic change and operational efficiency. Alan excels at creating high performing teams and inspiring people to deliver on challenging business outcomes. His achievements include;

- Direct SSE plc's finance shared services with strategic and operational responsibility for a £4m cost base providing the groups accounting and reporting service, accounts payable, receivables, financial systems and transformation.
- Leading Finance Transformation in SSE plc, (FTSE 35 company) covering organisational design change of 250 people and a cost base of £17m. Delivering the financial systems strategy for a £4m IT change programme to decommission legacy systems and replace with a world class integrated solution. Drive delivery of a planning, budgeting and forecasting strategy for the SSE group.
- Leading the Councils BOLD (Better Outcomes Leaner Delivery) Transformation Programme which is delivering better outcomes for customers and delivering £420m of savings over 5 years, transforming an organisation of 17,000 employees to ensure smarter investment and greater customer services. Leading engagement with internal and external stakeholders and partners in relation to a highly complex programme to ensure buy in for the programme objectives.
- As the Council's lead on the tram project and a member of the Senior Executive Team for the Edinburgh tram project, concluding a settlement agreement with Bilfinger and Siemens that got the project back on track and delivered the construction project under revised budget and timescales. Alan led the work in relation to finance, commercial, legal and business planning aspects and was a key advisor on strategic decisions relating to the project funding, construction and operation.
- Leading governance and assurance for the Council's major projects portfolio (circa 30 projects with a total value of £1.2bn), which lead to Alan taking personal ownership, by stepping into lead mediation and commercial negotiations with Lagan Construction to deliver savings of circa £8m for the Council in relation to construction of a £30m flood prevention project and completely restructuring the management and governance arrangements for the project.

Expertise

• Leadership	• Management of business change	• Relationship management
• Strategic thinking	• Corporate risk management	• Business change catalyst
• Corporate Governance & Financial Control	• Company Secretary	• Commercial negotiation
• investment appraisal	• Vendor selection and management	• Inspiring people
• financial modelling	• Operational efficiencies	• Driving cost savings
• Building a success culture	• Development of people/ teams	• Promotes innovation

Career History

Scottish & Southern Energy plc: 2016-2017: Director of Financial Operations & Transformation

Build and operate SSE plc's new finance shared service of 140 FTE and a cost base of £4m covering accounting and reporting, including statutory reporting, payables, receivables, financial systems and transformation. Role includes setting the strategy for the shared services in addition to driving operational performance improvement and efficiency through standardisation and simplification of reporting and processes against a backdrop of an enhanced financial control framework. In addition, sponsor for delivery for a £4m project to deliver on the finance systems strategy.

Scottish & Southern Energy plc: 2015: Head of Finance Transformation

Design and delivery of a transformation programme for SSE plc's finance function, creating a business partnering and finance shared services across a cost base of £17m and 250FTE. Create the systems strategy for the group to be delivered across a multi year programme costing circa £4m including a review of the company planning, forecasting and budgeting process.

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The City of Edinburgh Council: 2013 – 2015: BOLD Programme Director & Major Project Manager

Lead the Councils BOLD (Better Outcomes Leaner Delivery) Transformation Programme to deliver better outcomes for customers and is on track to deliver £420m of savings over 5 years. This has included creating new business opportunities in the residential sector to provide long term asset value of £124m and running projects to deliver channel shift, driving down unit costs and providing a single view of the customer. In addition, reviewing commercial entities to drive greater shareholder returns.

Responsible for the creation and running of the Council's Corporate Programme Office, providing governance of major projects portfolio of £1.5bn, including project assurance and delivery of key projects.

The City of Edinburgh Council: 2011 – 2014: Finance, Legal & Commercial Manager and Member of the Senior Executive Team for the Edinburgh Tram Project.

Responsible all financial matters, including budget formation, corporate risk management and corporate governance. Since mediation and settlement of the new contract agreements with Bilfinger and Siemens, acting as a key advisor, lead negotiator, decision maker, vendor and stakeholder manager resulting in delivery of the Edinburgh Tram Project within revised budget (£776m) and timescales. Revenue services began in May 2014 and are exceeding targets developed in my financial model. Leading on financial and commercial aspects of the operating agreement and corporate documentation for the newly established Transport for Edinburgh group.

The City of Edinburgh Council: 2007 – 2011: Lead Accountant

Leading the team providing business support to the City Development Department (£40m budget). Implementing change to re-focus the team on high risk areas and ensuring enhanced monitoring, reporting, client liaison support and challenge. Acting as the point of contact for tram funding matters on behalf of the Director of Finance; monitoring of the financial reports, attending project meetings, reporting the position of the project to chief officers, representing the Director of Finance at meetings with internal and external stakeholders and close working with the Council's treasury team.

The City of Edinburgh Council: 2005 – 2007: Lead Accountant

Financial support to the joint venture between Edinburgh Council and NHS Lothian (budget £200m). Focusing on promoting culture change within management to think more creatively in use of scarce resource. Re-baseline outdated budgets and undertaking Zero Base Budgeting for staff costs. Cost comparison of individual client packages within the service compared with the costs of commissioned services within the voluntary sector.

The City of Edinburgh Council: 2003 – 2005: Lead Accountant

Provision of financial services to Housing Management and Anti-Social behaviour team (budget £50m): monitoring central services costs, managing staff, preparation of the revenue budget and the corporate budget book. Reporting to the Housing Management Team and facilitating discussion with Senior Management on a range of financial issues.

The City of Edinburgh Council: 2001 – 2003: Trainee Accountant/Acting Management Accountant

Monthly monitoring reporting for both Capital and Revenue budgets, interpretation of figures, variance analysis, forecasting of future income/expenditure streams and sensitivity analysis, regular meetings with budget managers to analyse the budget and forecast position.

The City of Edinburgh Council: 1997 – 2001: Finance Assistant

Part of the Finance team within the Education Department, responsible for the financial administration of a cluster of primary and high schools in Edinburgh, monthly meetings with Head Teachers to analyse and examine the financial position for the school and the preparation of budgets and final accounts following statutory and professional regulations.

Lothian Regional Council: 1990 – 1997: Accounts Assistant/Payroll Officer

Additional information

- Member of the Chartered Institute of Management Accountants since 2008
- Chartered Global Management Accountant (CGMA) since 2011
- Member of the Association of Project Managers since 2012
- Raises money for Charities (circa £5k) via participation in multi-sport and ultra endurance events highlighting my competitive spirit and passion for sport and fitness
- Lives in East Lothian with [REDACTED]